

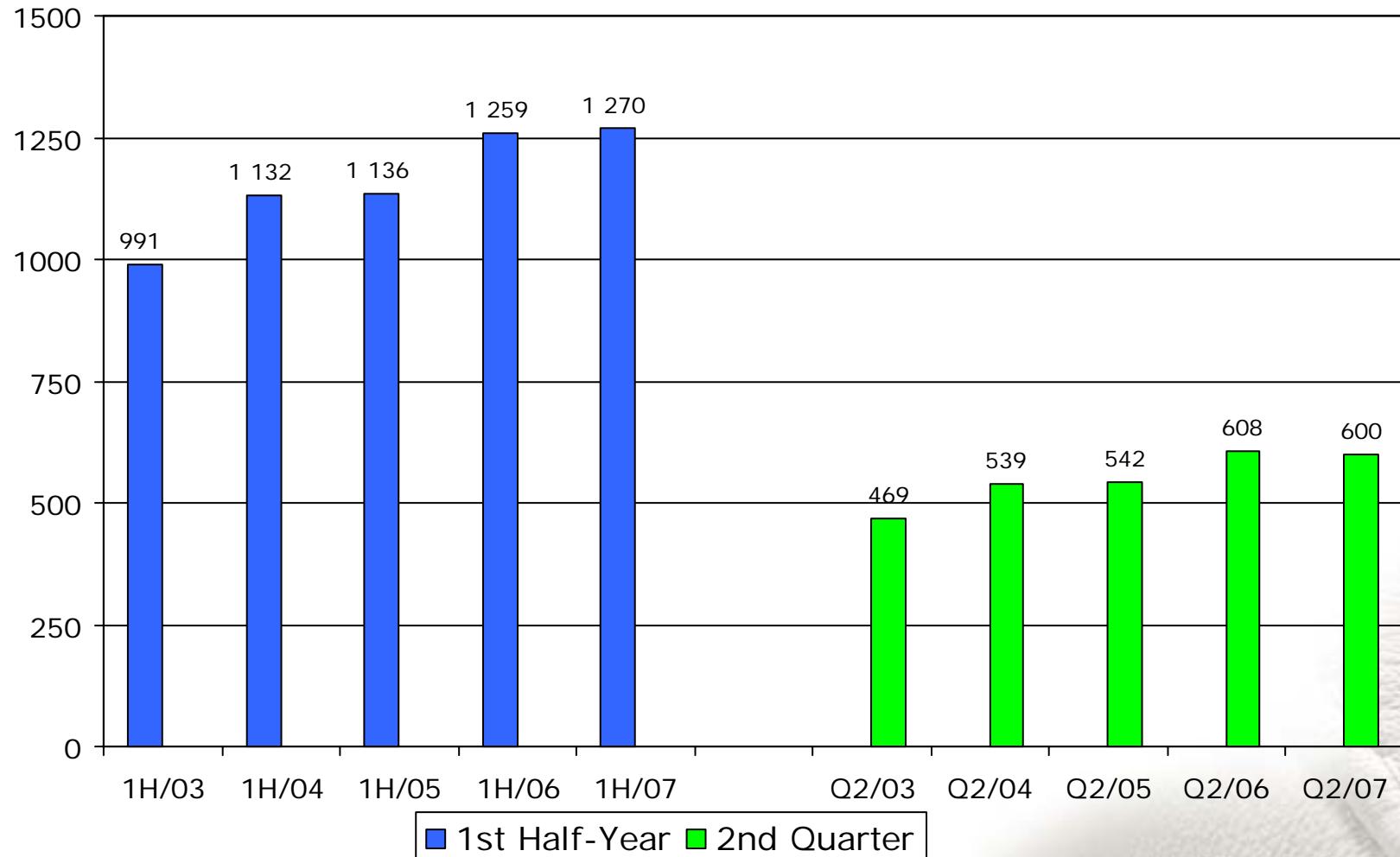
**EKORNES ASA**

**1<sup>st</sup> HALF-YEAR 2007**

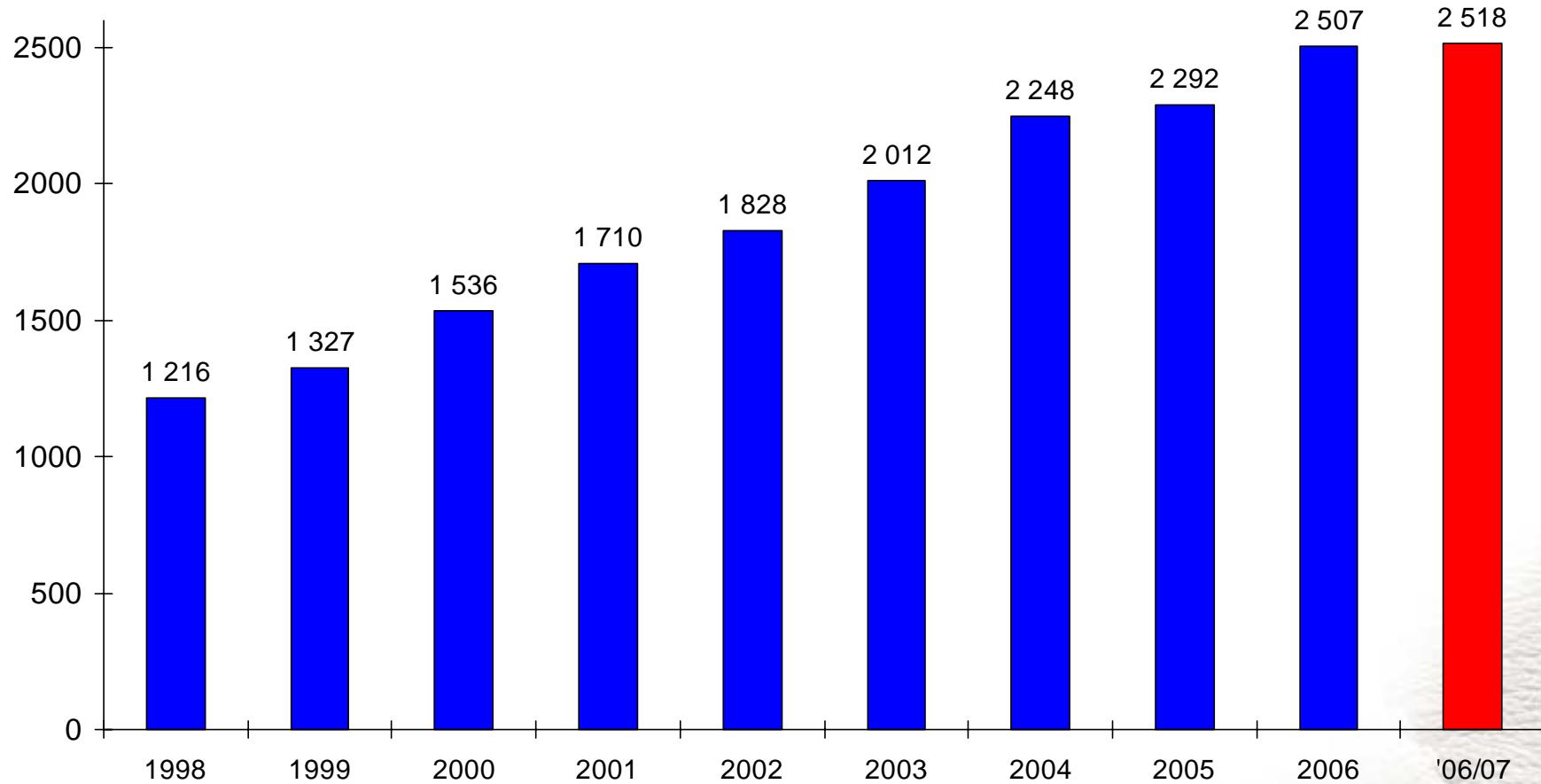
## Ekornes H1 - Headlines:

- Lower growth rate – Q2 slightly down. Steady margins
- Increased order influx in June and July, up 20%
- Difficult market in Germany and the US
  - Germany picked-up in July, but H1 behind last year
  - US reduced order influx first 5 months compared to 2006, however June and July up 25% after successful market activities
- Norway - Order influx up 8%. Situation normalised after change in distribution
- Mattresses – Position in Norway nearly regained.  
Total above 2006 level
- UK, Southern Europe and Japan – developing positively
- Asia/Pacific – Steady growth in Australia and New Zealand
- Increased capacity for Stressless® to meet expected higher demand in H2

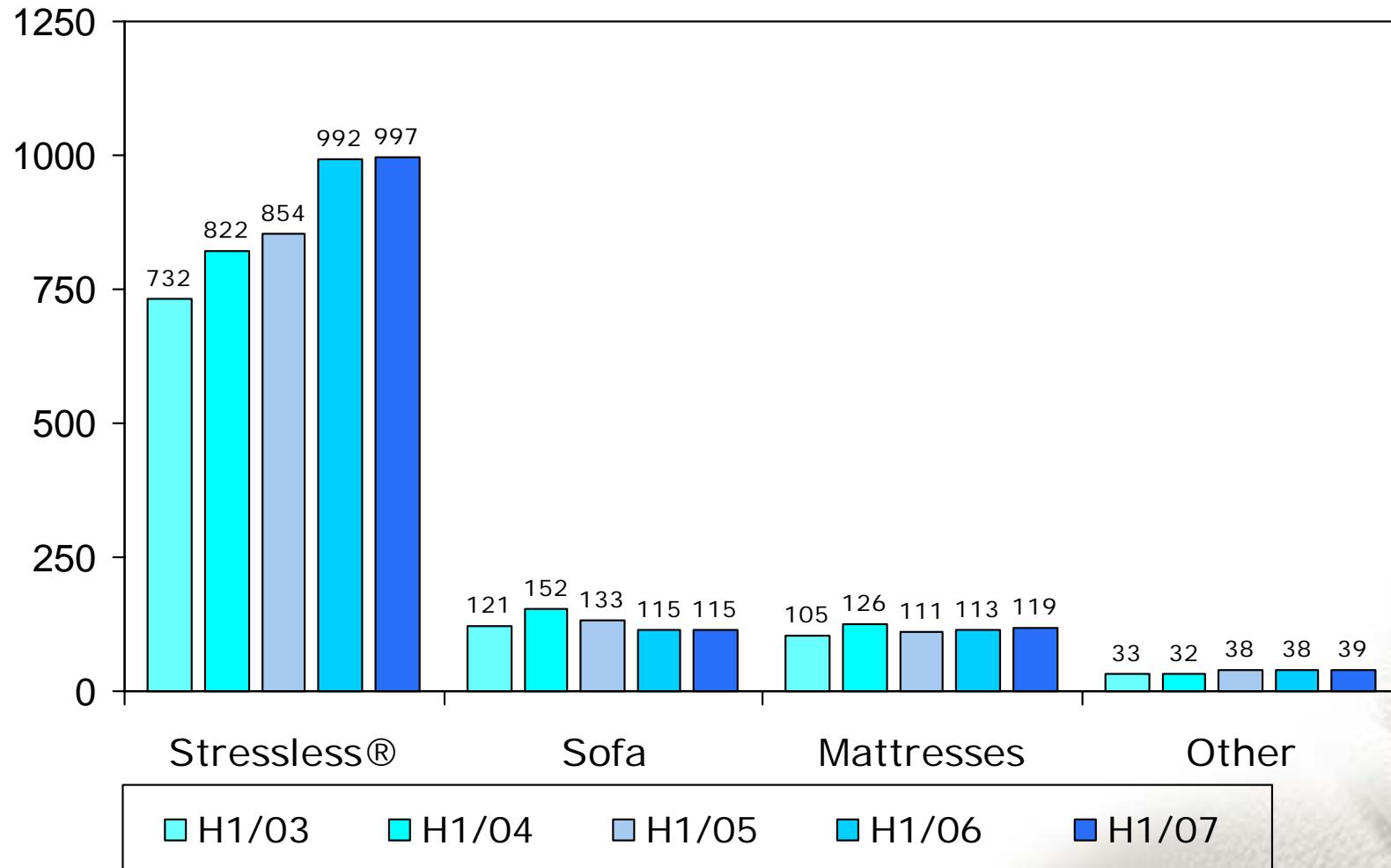
# Development in Operating Revenues:



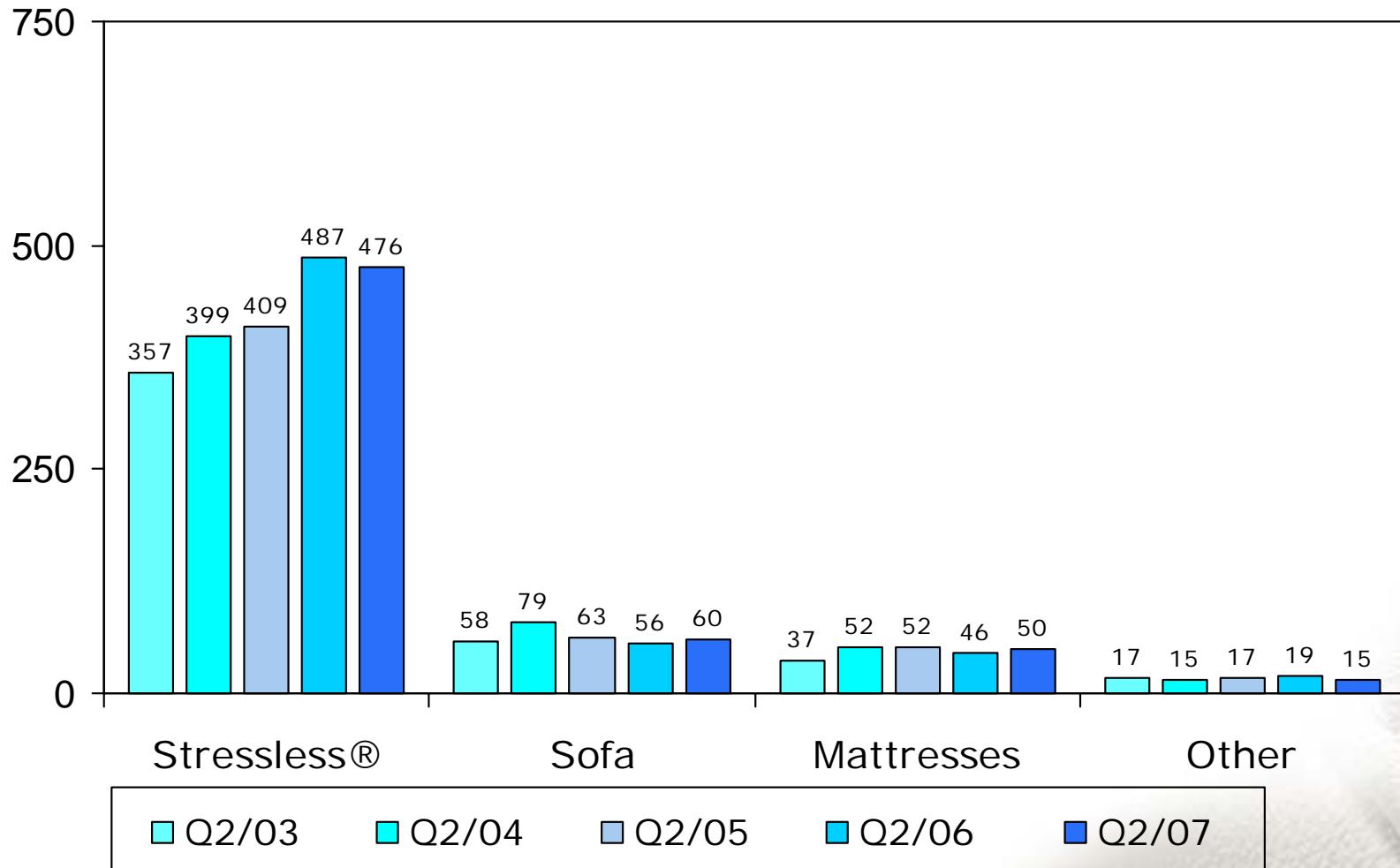
# Development in Operating Revenue:



# Distribution of turnover by product area (mill.NOK):

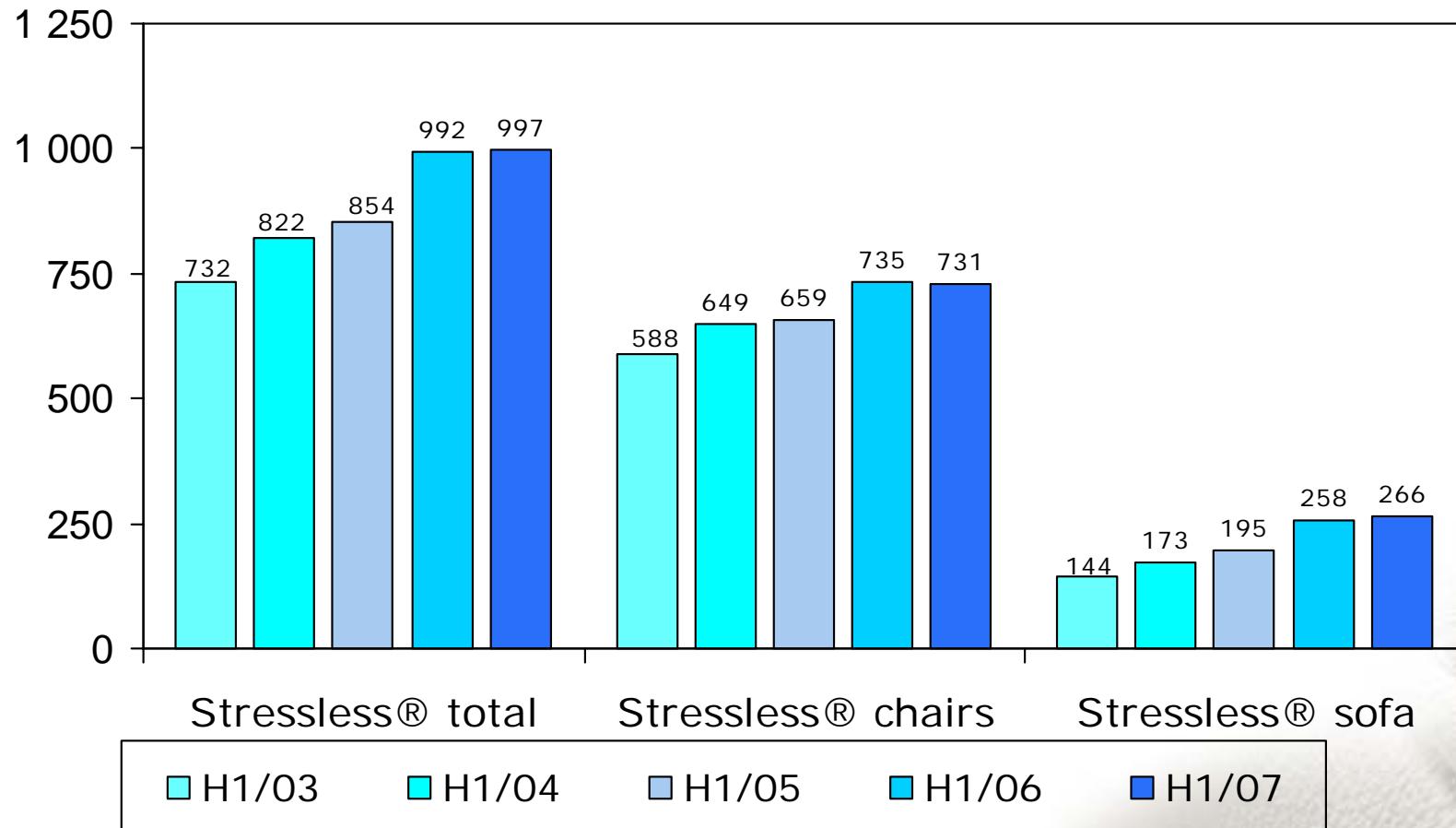


# Distribution of turnover by product area (mill.NOK):



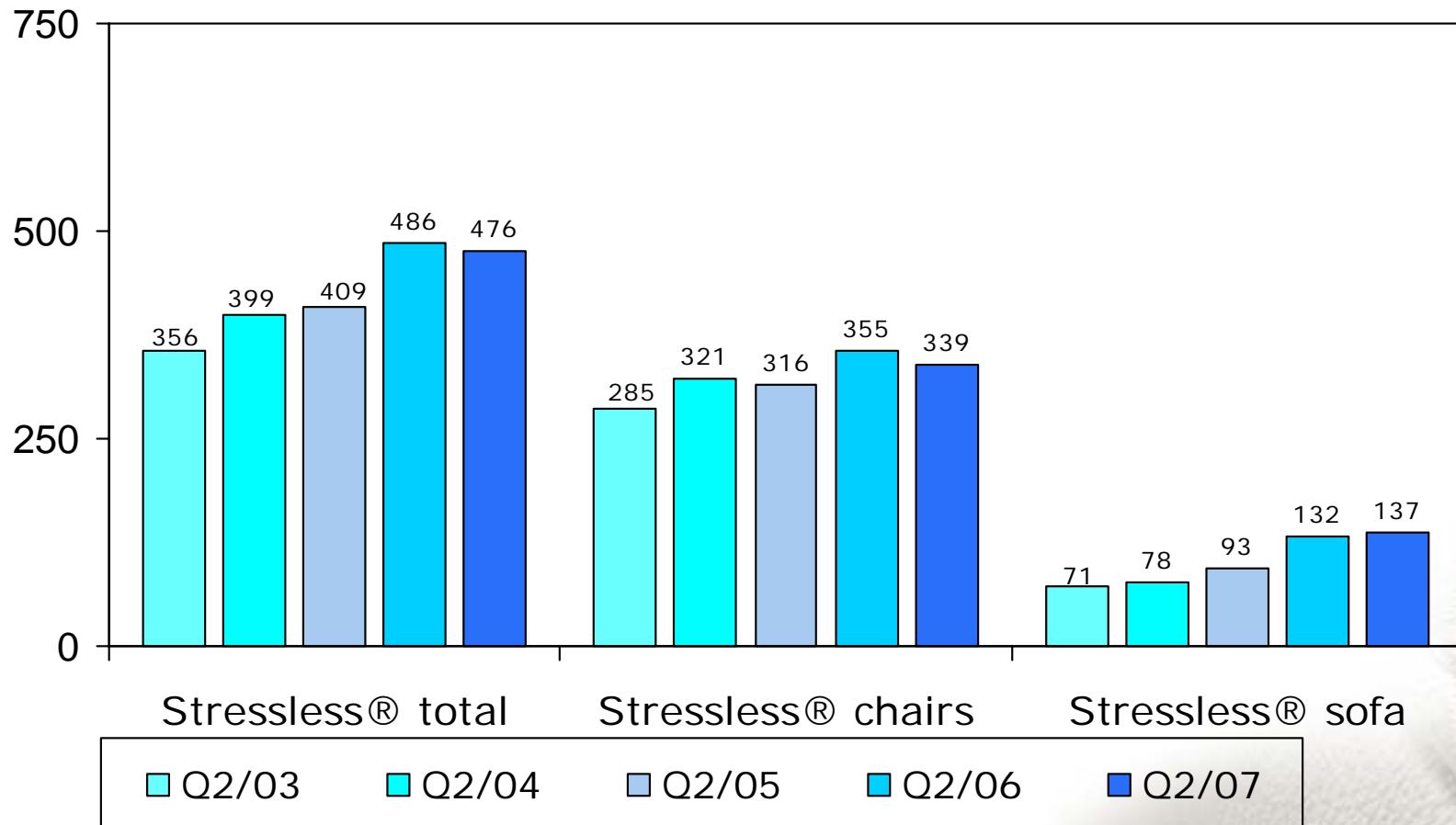
# Distribution of turnover product area

Stressless®: (Mill. NOK)

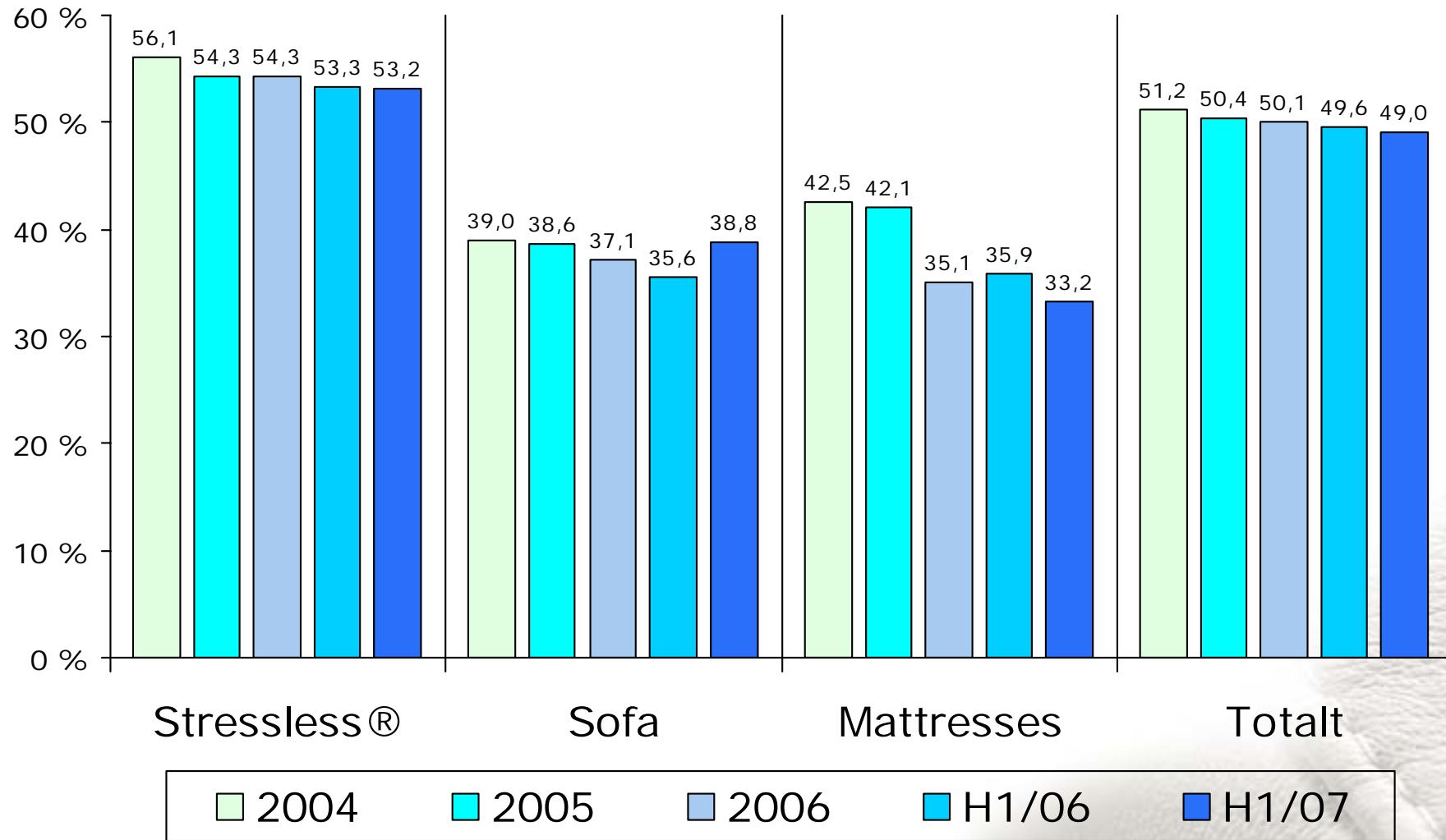


# Distribution of turnover product area

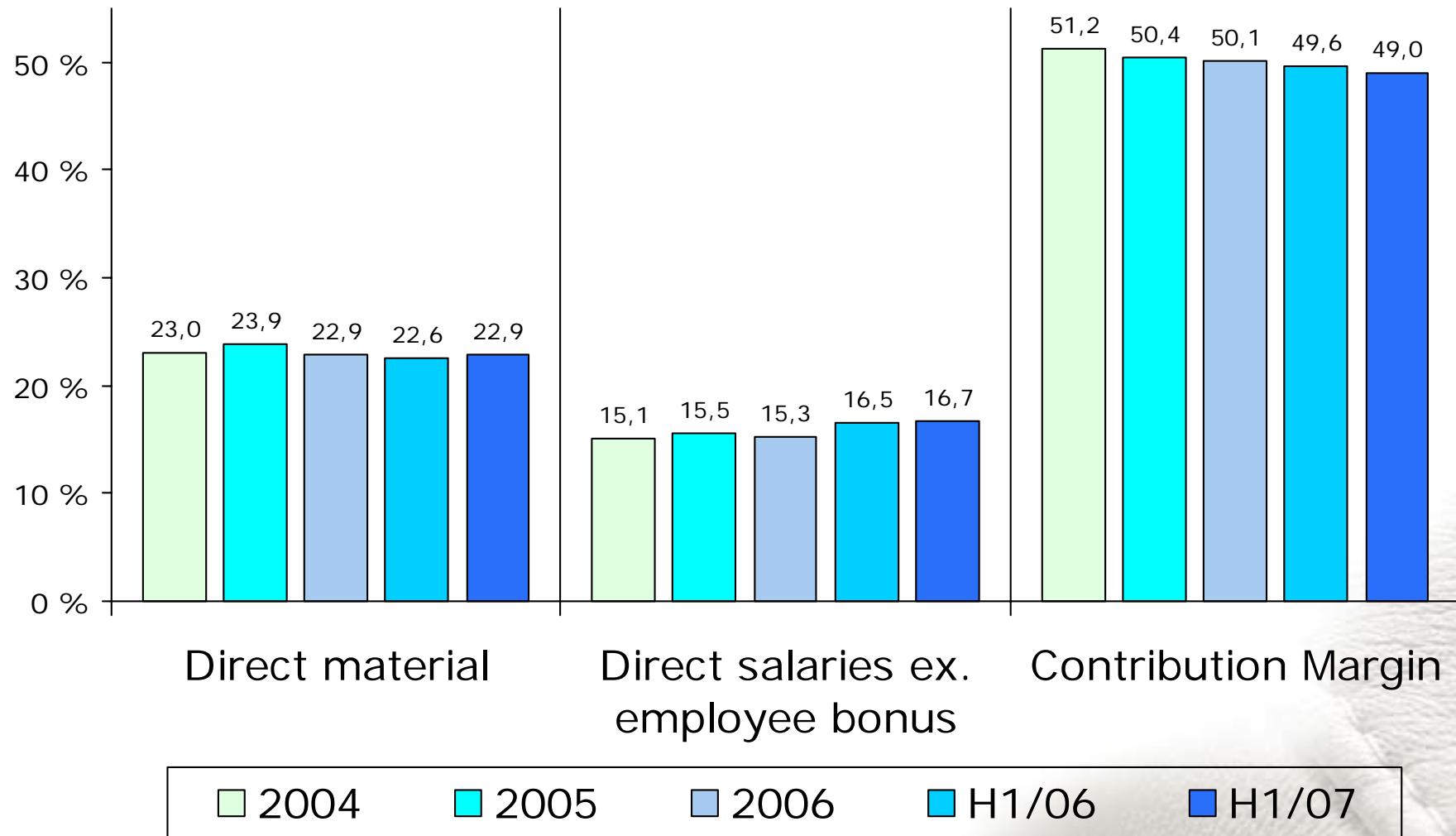
Stressless®: (Mill. NOK)



## Contribution margin by product areas:

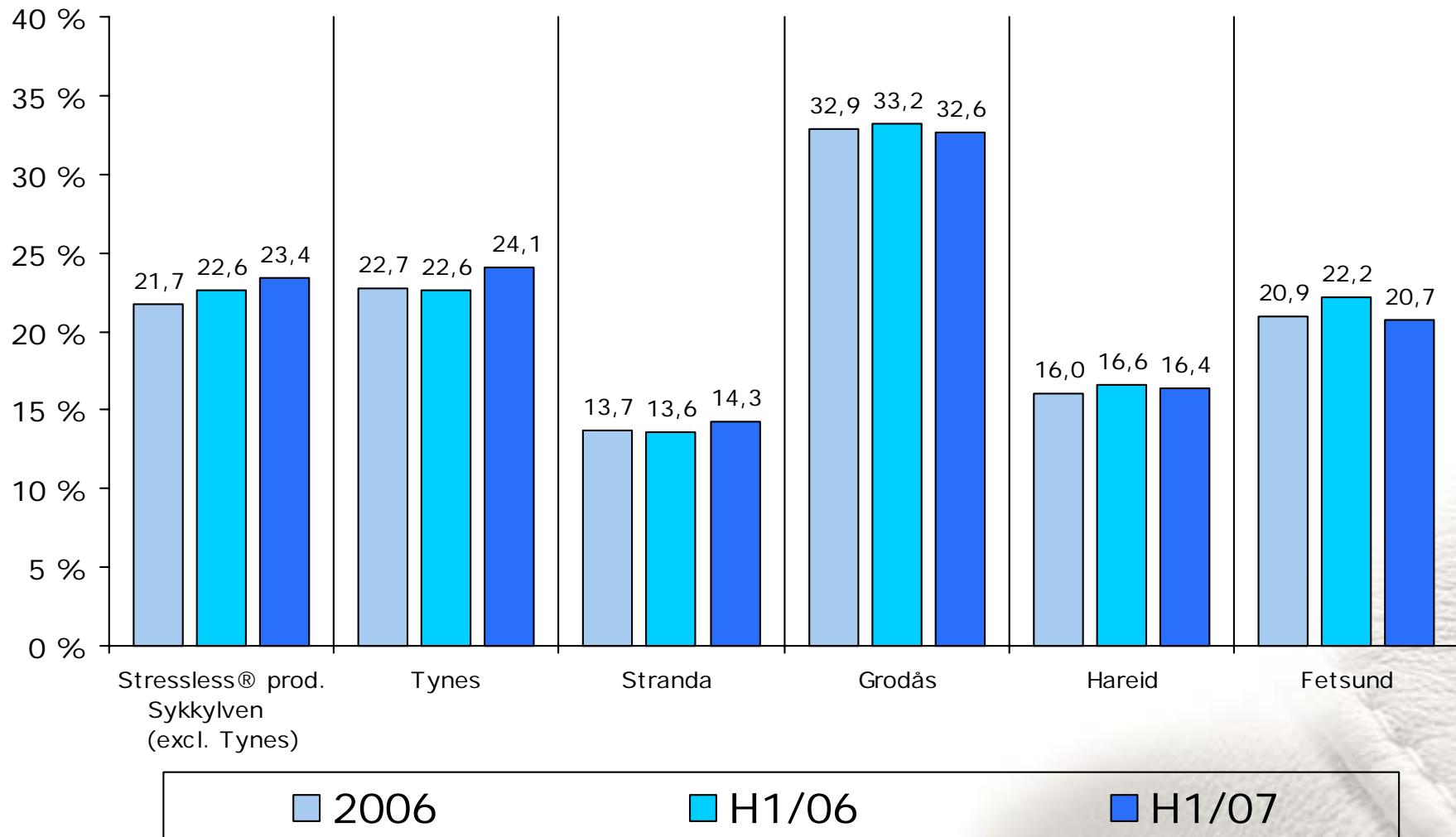


## Development in relative factors:

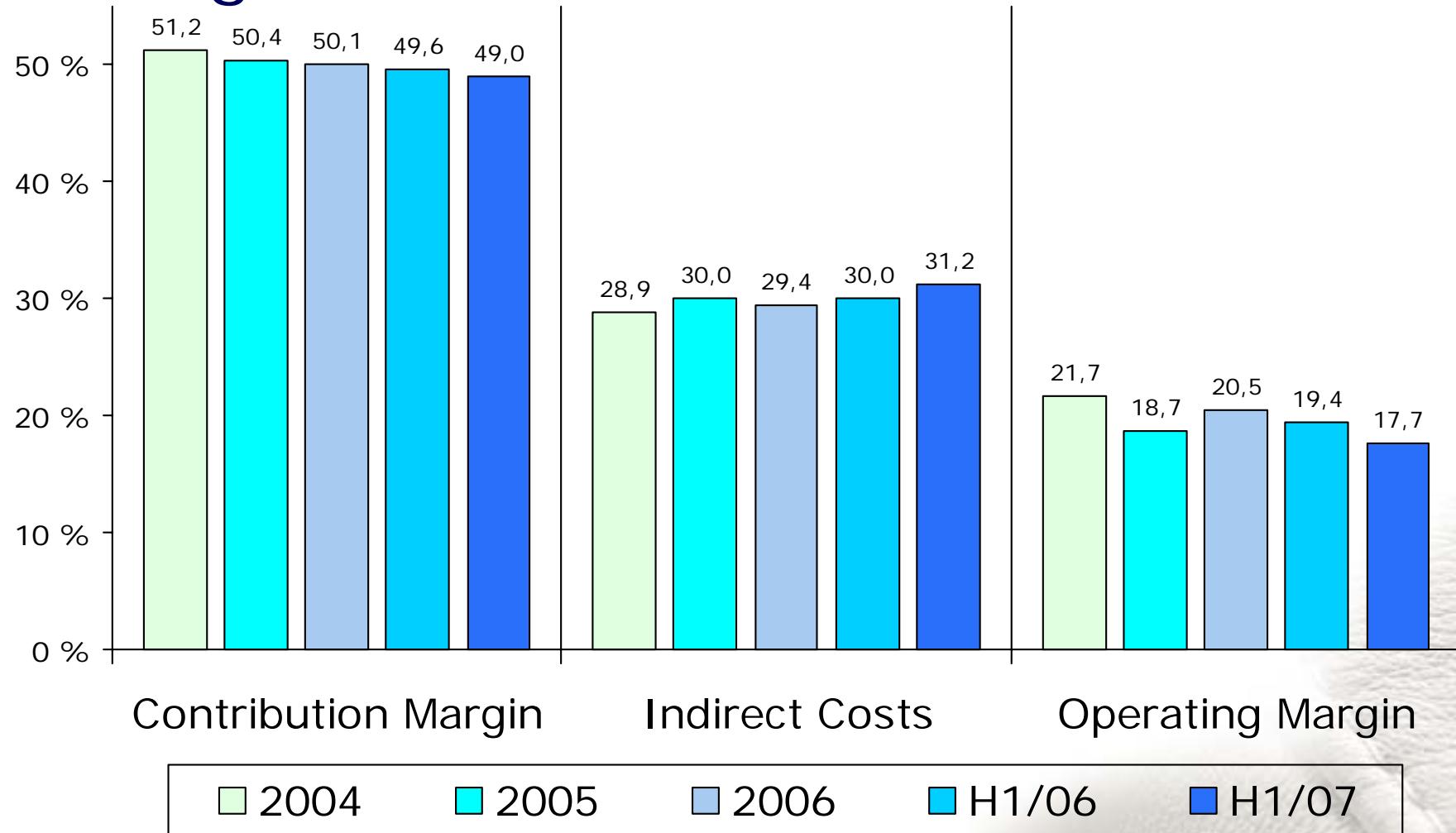


# Development in direct salaries at the factories:

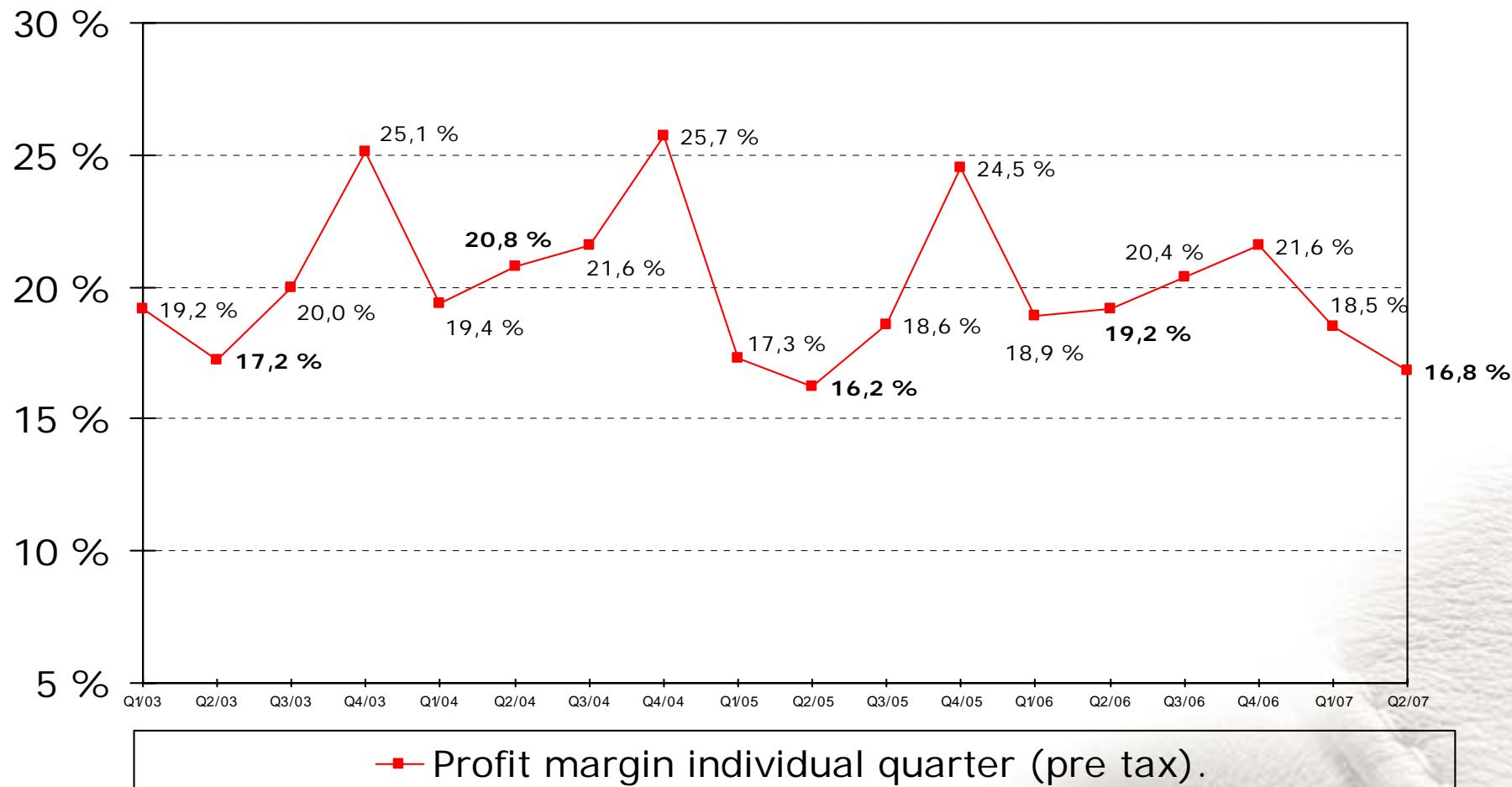
(Based on factory price, year-end bonus not included)



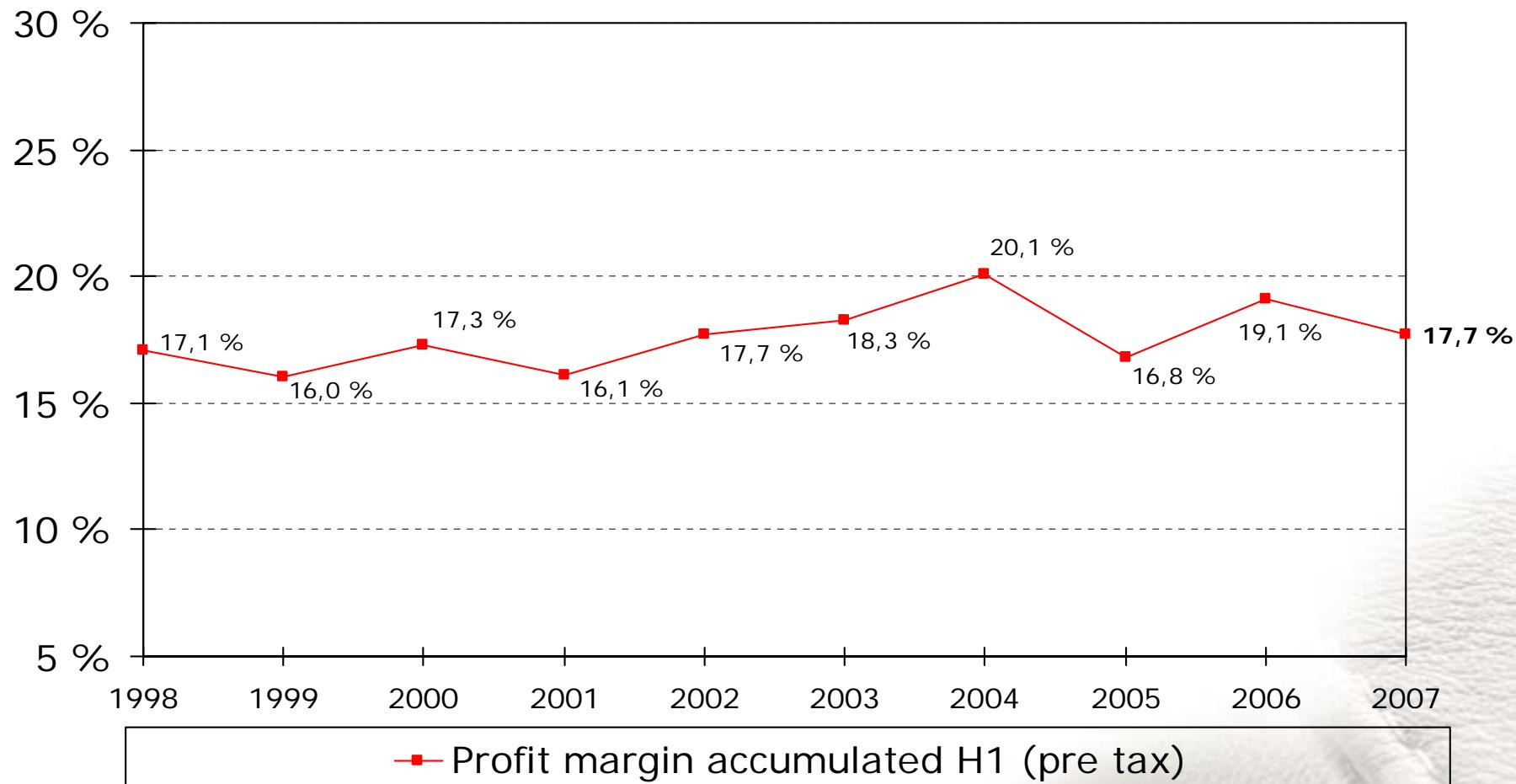
# Total contribution and operating margin:



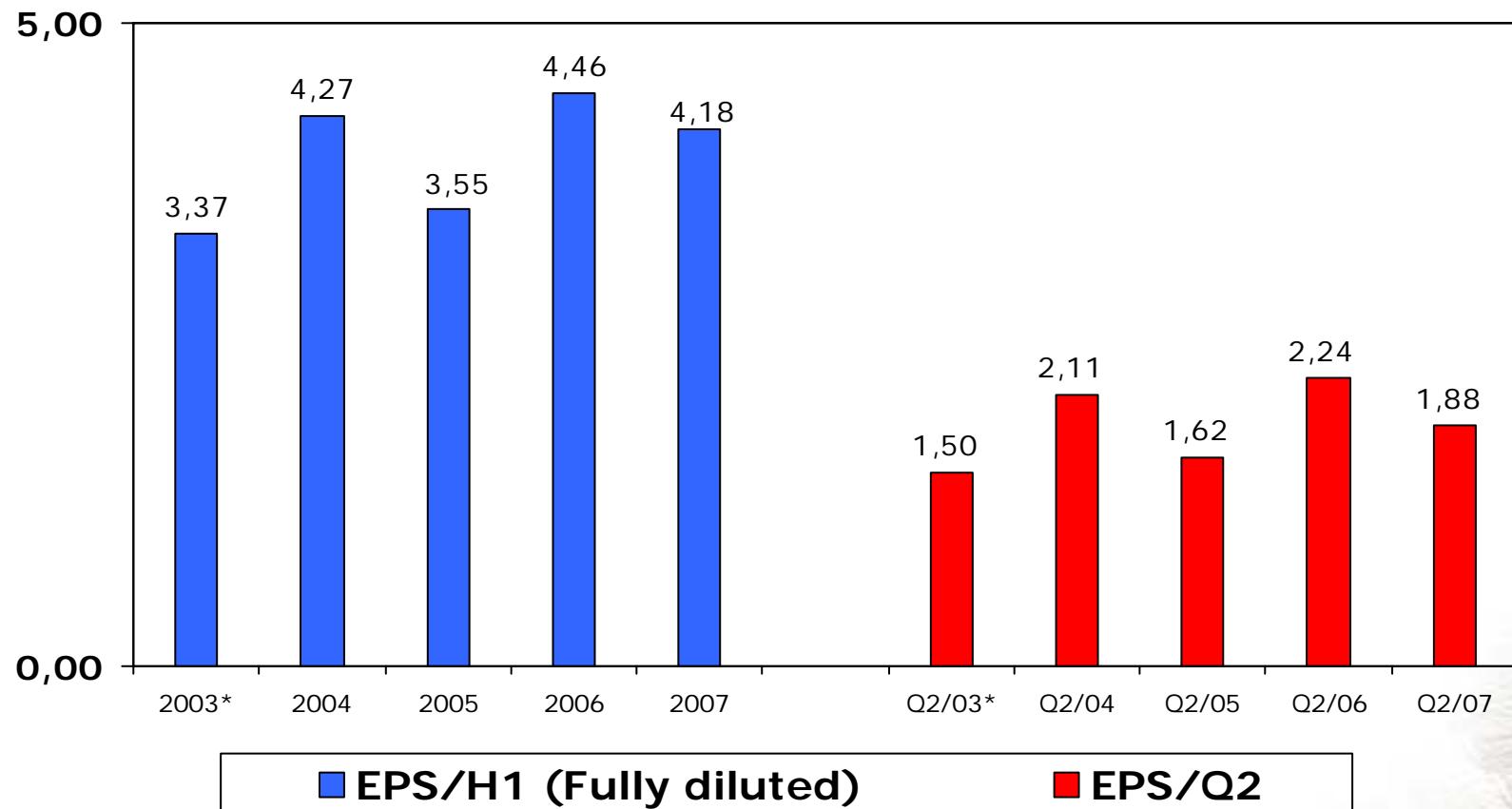
## Development in Profit Margin (pre tax):



## Development in Profit Margin (pre tax):



## Development EPS fully diluted (Figures in NOK):



\*EPS for 2003 is calculated based on the same number of shares as 2004, 2005, 2006 and 2007.

# Income Statement (mill. NOK) :

	<b>H1/07</b>		<b>H1/06</b>		<b>Changes</b>
<b>Operating revenues</b>	<b>1 269.9</b>	<b>100.0%</b>	<b>1 259.2</b>	<b>100.0%</b>	<b>0.9%</b>
Materials	290.6	22.9%	284.8	22.6%	2.0%
Salaries and social costs	372.6	29.3%	364.2	28.9%	2.3%
Other operating expenses	333.6	26.3%	320.6	25.5%	4.1%
Depreciation	47.9	3.8%	45.4	3.6%	5.6%
<b>Total operating costs</b>	<b>1 044.7</b>	<b>82.3%</b>	<b>1 015.0</b>	<b>80.6%</b>	<b>2.9%</b>
<b>Operating result</b>	<b>225.2</b>	<b>17.7%</b>	<b>244.2</b>	<b>19.4%</b>	<b>-7.8%</b>
Net financial income/expenses	3.8	0.3%	0.5	0.0%	
Profit/loss currency exchange	-4.1	-0.3%	-4.8	-0.3%	
<b>Ordinary result before taxes</b>	<b>224.9</b>	<b>17.7%</b>	<b>239.9</b>	<b>19.1%</b>	<b>-6.3%</b>
Calculated taxes ordinary result	-70.8	-5.6%	-75.5	-6.0%	-6.2%
<b>Ordinary result after taxes</b>	<b>154.1</b>	<b>12.1%</b>	<b>164.4</b>	<b>13.1%</b>	<b>6.3%</b>
<b>EPS</b>	<b>4.18</b>		<b>4.46</b>		

# Income Statement (mill. NOK) :

	<b>Q2/07</b>		<b>Q2/06</b>		<b>Changes</b>
<b>Operating revenues</b>	<b>600.3</b>	<b>100.0%</b>	<b>607.9</b>	<b>100.0%</b>	<b>-1.3%</b>
Materials	132.5	22.1%	132.1	21.7%	0.3%
Salaries and social costs	185.8	30.9%	185.5	30.5%	0.1%
Other operating expenses	156.1	26.0%	145.9	24.0%	7.0%
Depreciation	24.0	4.0%	22.1	3.6%	8.6%
<b>Total operating costs</b>	<b>498.4</b>	<b>83.0%</b>	<b>485.6</b>	<b>79.9%</b>	<b>2.6%</b>
<b>Operating result</b>	<b>101.9</b>	<b>17.0%</b>	<b>122.3</b>	<b>20.1%</b>	<b>-16.7%</b>
Net financial income/expenses	3.0	0.5%	0.4	0.1%	
Profit/loss currency exchange	-4.0	-0.7%	-5.8	-1.0%	
<b>Ordinary result before taxes</b>	<b>100.9</b>	<b>16.8%</b>	<b>116.9</b>	<b>19.2%</b>	<b>-13.7%</b>
Calculated taxes ordinary result	-31.6	-5.3%	-34.3	-5.6%	-7.9%
<b>Ordinary result after taxes</b>	<b>69.3</b>	<b>11.5%</b>	<b>82.6</b>	<b>13.6%</b>	<b>-16.1%</b>
<b>EPS</b>	<b>1.88</b>		<b>2.24</b>		

## Income Statement – 1 JULY/ 30 JUNE (mill. NOK) :

	<b>2007</b>		<b>2006</b>		<b>Changes</b>
<b>Operating revenues</b>	<b>2 518.0</b>	<b>100.0%</b>	<b>2,414.5</b>	<b>100.0%</b>	<b>4.3%</b>
Materials	580.7	23.1%	562.7	23.3%	3.2%
Salaries and social costs	707.2	28.1%	673.5	27.9%	5.0%
Other operating expenses	641.9	25.5%	603.4	25.0%	6.4%
Depreciation	93.8	3.7%	89.1	3.7%	5.3%
<b>Total operating costs</b>	<b>2,023.6</b>	<b>80.4%</b>	<b>1,928.7</b>	<b>79.9%</b>	<b>4.9%</b>
<b>Operating result</b>	<b>494.4</b>	<b>19.6%</b>	<b>485.8</b>	<b>20.1%</b>	<b>1.8%</b>
Net financial income/expenses	4.5	0.3%	-0.9	0.0%	
Profit/loss currency exchange	-11.4	-0.5%	5.7	0.2%	
<b>Ordinary result before taxes</b>	<b>487.5</b>	<b>19.4%</b>	<b>490.6</b>	<b>20.3%</b>	<b>-0.6%</b>
Calculated taxes ordinary result	-154.1	-6.2%	-153.8	-6.4%	0.2%
<b>Ordinary result after taxes</b>	<b>333.4</b>	<b>13.2%</b>	<b>336.8</b>	<b>13.9%</b>	<b>-1.0%</b>
<b>EPS</b>	<b>9.05</b>		<b>9.14</b>		

# Balance Sheet (mill. NOK) :

	H1/07	H1/06	CHANGES
<b>Total Long Term Assets</b>	<b>843.8</b>	<b>805.6</b>	<b>4.7%</b>
Inventories	257.6	243.9	5.6%
Trade Debtors	363.5	390.6	-6.9%
Other Current Assets	30.7	40.0	-23.3%
Value of forward contracts	57.7	80.1	-28.0%
Cash and Bank Deposits	6.6	33.4	80.2%
<b>Total Current Assets</b>	<b>716.1</b>	<b>788.0</b>	<b>-9.1%</b>
<b>TOTAL ASSETS</b>	<b>1,559.9</b>	<b>1,593.6</b>	<b>-2.1%</b>
<b>Total Equity</b>	<b>1,101.4</b>	<b>1,063.6</b>	<b>3.6%</b>
Provisions and Commitments	37.8	41.0	-7.8%
Long Term Liabilities (interest)	44.3	46.8	-5.3%
Trade Creditors	107.0	91.1	17.5%
Taxes, VAT and national insurance	92.4	140.3	-34.1%
Other current liabilities	177.0	210.8	-16.0%
<b>Total Liabilities</b>	<b>458.5</b>	<b>530.0</b>	<b>-13.5%</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,559.9</b>	<b>1,593.6</b>	<b>-2.1%</b>

# Balance Sheet (mill. NOK) :

	H1/07	Q1/07	CHANGES
<b>Total Long Term Assets</b>	<b>843.8</b>	<b>812.0</b>	<b>31.8</b>
Inventories	257.6	223.2	34.4
Trade Debtors	363.5	392.6	-29.1
Other Current Assets	30.7	29.3	1.4
Value of forward contracts	57.7	28.4	29.3
Cash and Bank Deposits	6.6	333.5	-326.8
<b>Total Current Assets</b>	<b>716.1</b>	<b>1,007.0</b>	<b>-290.9</b>
<b>TOTAL ASSETS</b>	<b>1,559.9</b>	<b>1,819.0</b>	<b>-259.1</b>
<b>Total Equity</b>	<b>1,101.4</b>	<b>1,285.0</b>	<b>-183.6</b>
Provisions and Commitments	37.8	26.4	11.4
Long Term Liabilities (interest)	44.3	46.9	-2.6
Trade Creditors	107.0	101.8	5.2
Taxes, VAT and national insurance	92.4	153.2	-60.8
Value of forward contracts	-	-	-
Other current liabilities	177.0	205.7	-28.7
<b>Total Liabilities</b>	<b>458.5</b>	<b>534.0</b>	<b>-75.5</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,559.9</b>	<b>1,819.0</b>	<b>-259.1</b>

## EQUITY

	H1/07	H1/06	2006
<b>EQUITY AT START OF PERIOD</b>	<b>1,159.5</b>	<b>1,164.8</b>	<b>1,164.8</b>
Profit of the year	154.1	164.4	343.7
Dividend paid out	-276.2	-276.2	-276.2
Purchase of own shares	-7.9	-4.5	-18.9
Sale of own shares	22.8	17.2	17.2
Translation differences and other	4.9	4.2	4.5
Change value of forward contracts	44.2	-6.3	-75.6
<b>EQUITY AT END OF PERIOD</b>	<b>1,101.4</b>	<b>1,063.6</b>	<b>1,159.5</b>

## Development in cash-flow and bank deposits (Mill.NOK):

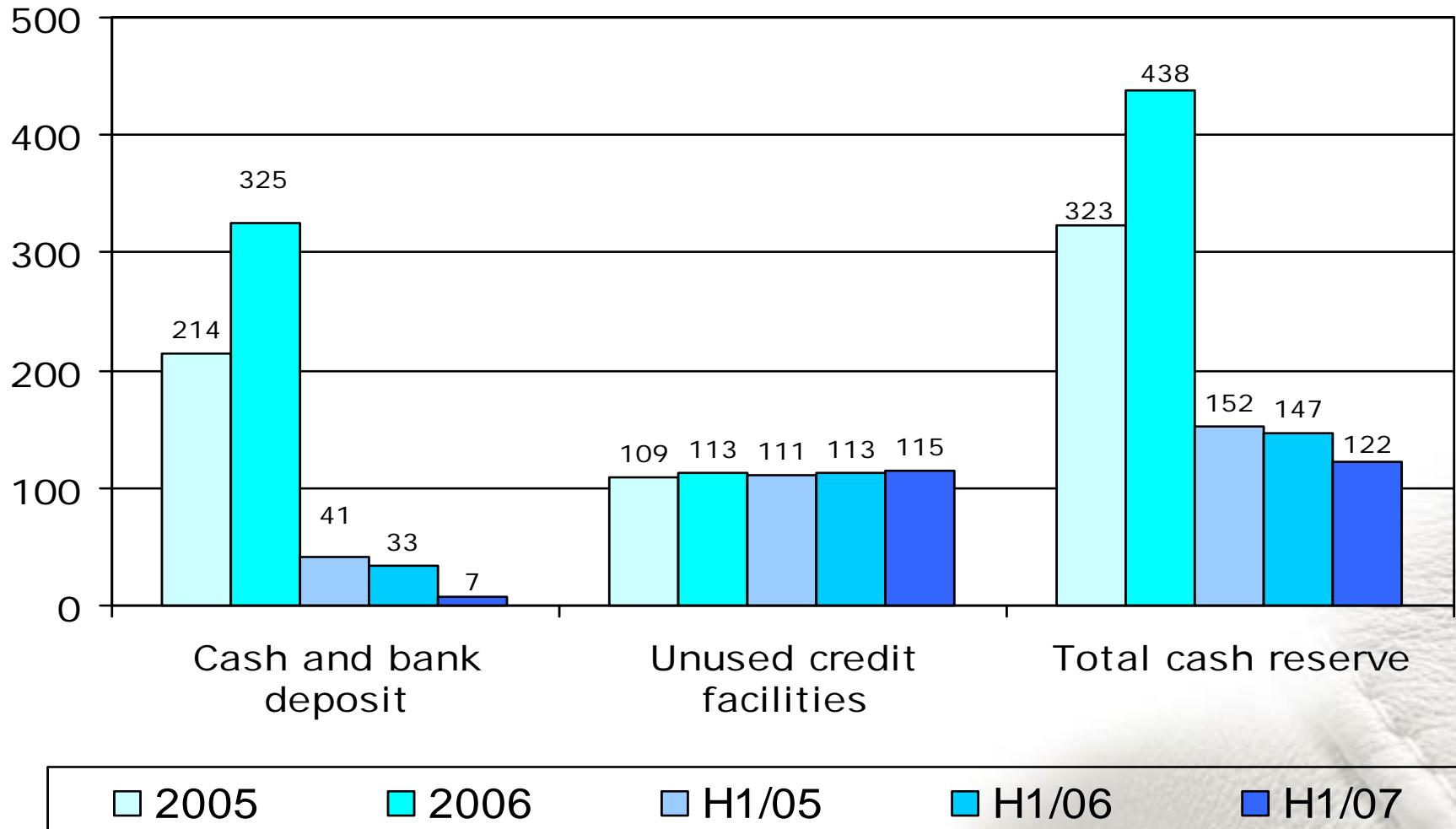
	<b>H1/07</b>	<b>H1/06</b>	<b>2006</b>	<b>2005</b>
<b>Net cash flow from:</b>				
Operating activities	-4.6	99.7	477.1	376.4
Investing activities	-76.8	-41.8	-88.0	-129.1
Financing activities	-236.6	-237.9	-277.9	-266.4
<b>Net change in cash and cash equivalents</b>	<b>-318.0</b>	<b>-180.0</b>	<b>111.2</b>	<b>-19.1</b>
Cash and cash equivalents at the beginning of period	324.6	213.4	213.4	232.5
<b>Cash and cash equivalents at the end of period</b>	<b>6.6</b>	<b>33.4</b>	<b>324.6</b>	<b>213.4</b>

## Development in Total Capital, Net-working Capital and Equity (mill. NOK):

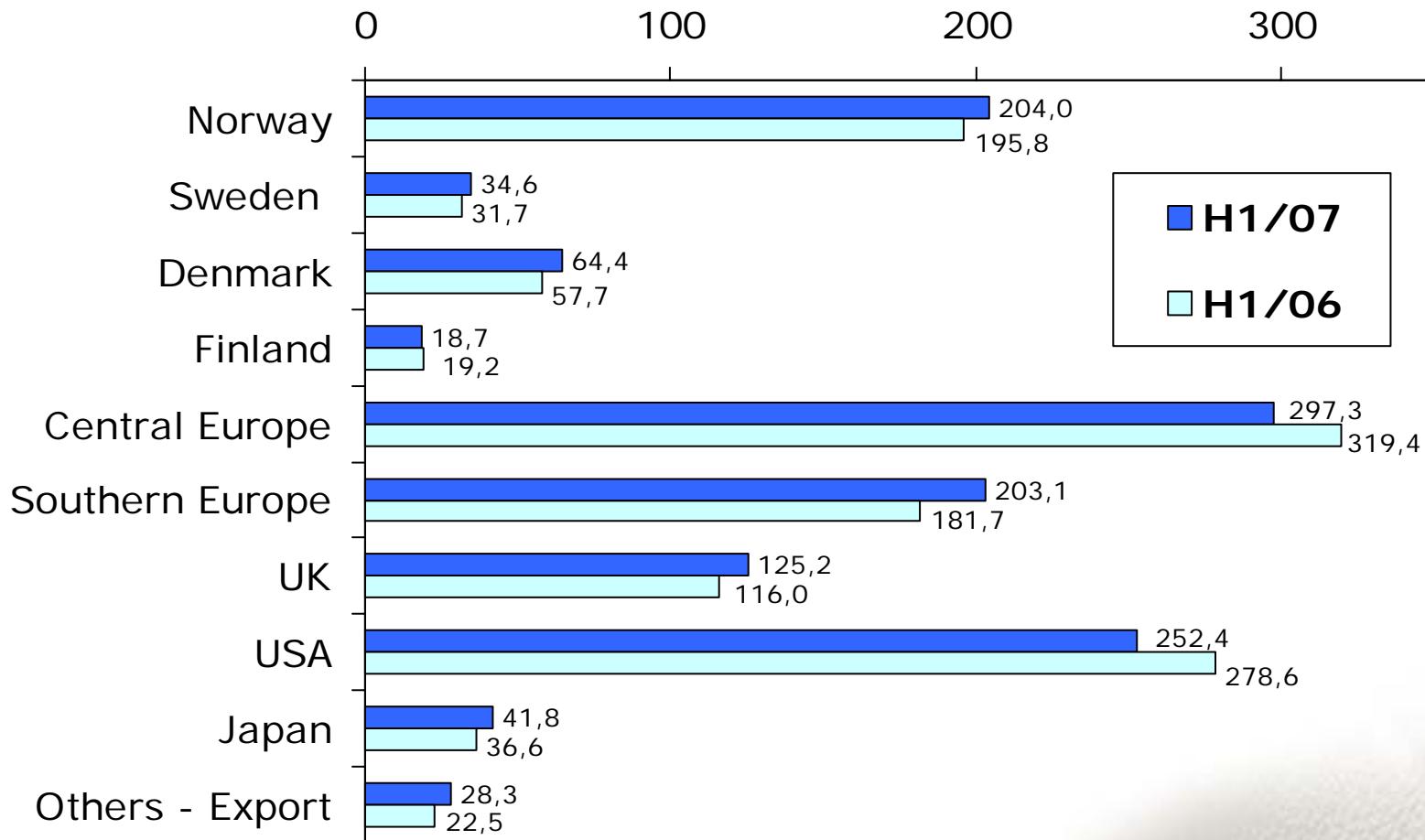
	H1/07	H1/06	2006	2005	2004
Total capital	1,559.9	1,593.6	1,725.0	1,676.6	1,646.0
Net-working capital*	282.0	265.7	421.0	359.6	359.9
Equity	1,101.4	1,063.6	1,159.5	1,168.2	1,162.8
Equity ratio	70.6%	66.7%	67.2%	69.7%	70.6%

\*Not included the market value of forward contracts.

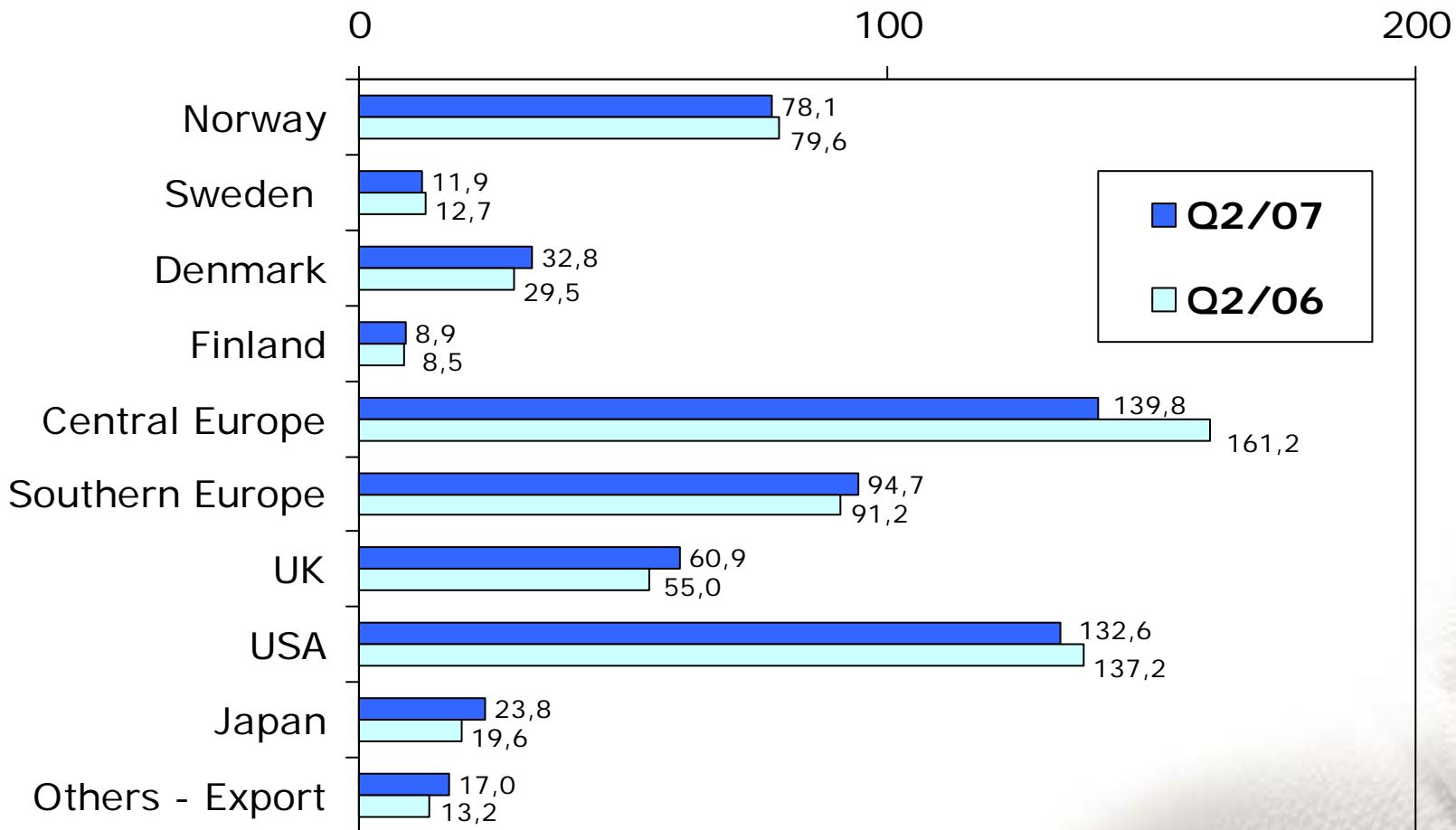
## Cash Reserve (million NOK):



# Development in turnover per market (million NOK)



# Development in turnover per market (million NOK)



## Development in turnover per market (million NOK)

	<b>Changes 06 – 07</b>	<b>H1/07</b>	<b>H1/06</b>	<b>1H/05</b>	<b>1H/04</b>
Norway	4.2%	204.0	195.8	194.1	210.6
Sweden	9.5%	34.6	31.7	32.5	31.9
Denmark	11.7%	64.5	57.7	44.2	47.1
Finland	-2.5%	18.7	19.2	14.3	13.3
Central - Europe	-6.9%	297.3	319.4	245.8	247.2
Southern - Europe	11.8%	203.1	181.7	172.7	182.6
UK	7.9%	125.2	116.0	119.0	118.0
USA	-9.4%	252.4	278.6	268.9	240.8
Japan	14.2%	41.8	36.6	33.4	23.2
Others - Export	25.8%	28.3	22.5	11.5	17.8
Total	0.9%	1,269.9	1,259.2	1,136.3	1,132.4

## Coming events:

- 12 November 2007: Announcement of Q3/07
- 13 November 2007: Presentation of Q3/07

# Questions?

## Largest shareholders (08.08.2007)

1. Folketrygdfondet, NOR	9.70%
2. State Street Bank, USA	8.16%
3. JP Morgan Chase Bank, GBR	6.14%
4. Skandinaviska Enskilda, NOR	5.52%
5. OKO Osuuspankkien KE, FIN	4.20%
6. Oslo Pensjonsforsikring, NOR	2.88%
7. GMO Foreign Fund, USA	2.83%
8. Pareto Aksje Norge, NOR	2.81%
9. Berit Ekornes Unhjem, NOR	2.81%
10. JP Morgan Chase Bank, GBR	2.63%
Other shareholders approx. 2,805	52.32%
Proportion:	
	Norwegian shareholders
	Foreign shareholders
	39.8%
	60.2%

## Board of Directors

- Olav Kjell Holtan
- Gry Hege Sølsnes
- Jens P. Ekornes
- Torger Reve
- Carl Graff-Wang

### Employee Representatives:

- Arnstein Johannessen
- Tone Helen Hanken
- Atle Berntzen

## Group Management

- CEO  
Nils-Fredrik Drabløs  
[nils.fredrik.drablos@ekornes.no](mailto:nils.fredrik.drablos@ekornes.no)  
Phone: +47 70 25 52 28  
Mobile: +47 90 01 78 92
- CFO  
Robert Svendsen  
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Phone: +47 70 25 52 13  
Mobile: +47 91 89 50 24
- Marketing Director  
Runar Haugen
- International Marketing Director  
Svein Lunde