

EKORNES ASA

Q3 - 2006

Ekornes Q3 - Headlines:

- Profitability improved by 22% as per Q3
- Operating revenues increased by 9%, growth rate to decline in Q4
- Weaker order income in Q3(mainly due to mattresses)
Improvement in October
- Mattresses down due to change in distribution in Norway
- More uncertainty in the US market, Ekornes will continue their marketing effort
- Strong development for Ekornes in Central Europe and Denmark
- Establishing of the Representative office in Singapore is showing positive effect
- Foreign exchange situation for the remaining of 2006 and 2007 is good
- Investment level as notified



Svane®



Stressless® Medium corner



Stressless® Sector
3

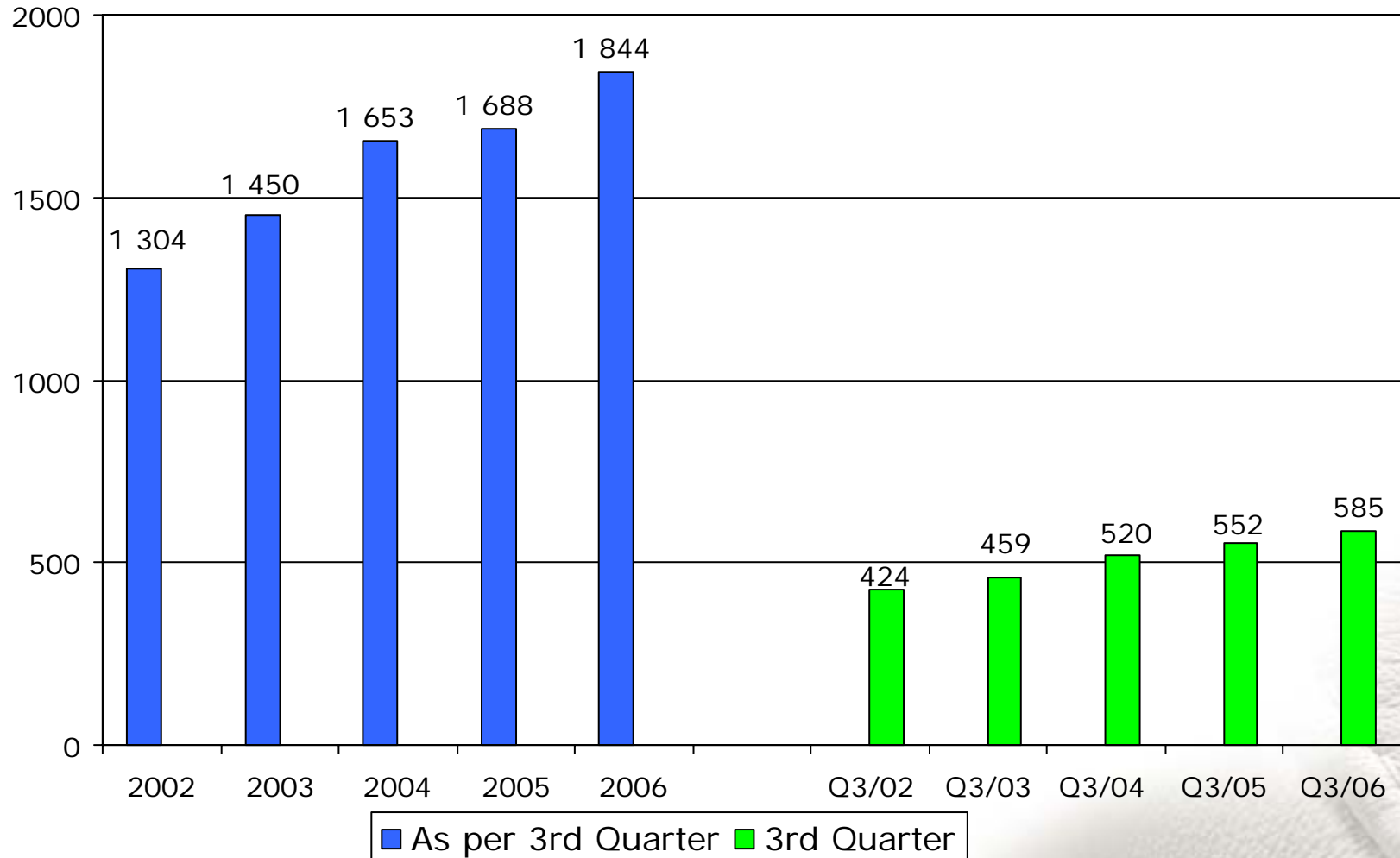


Stressless® Eldorado

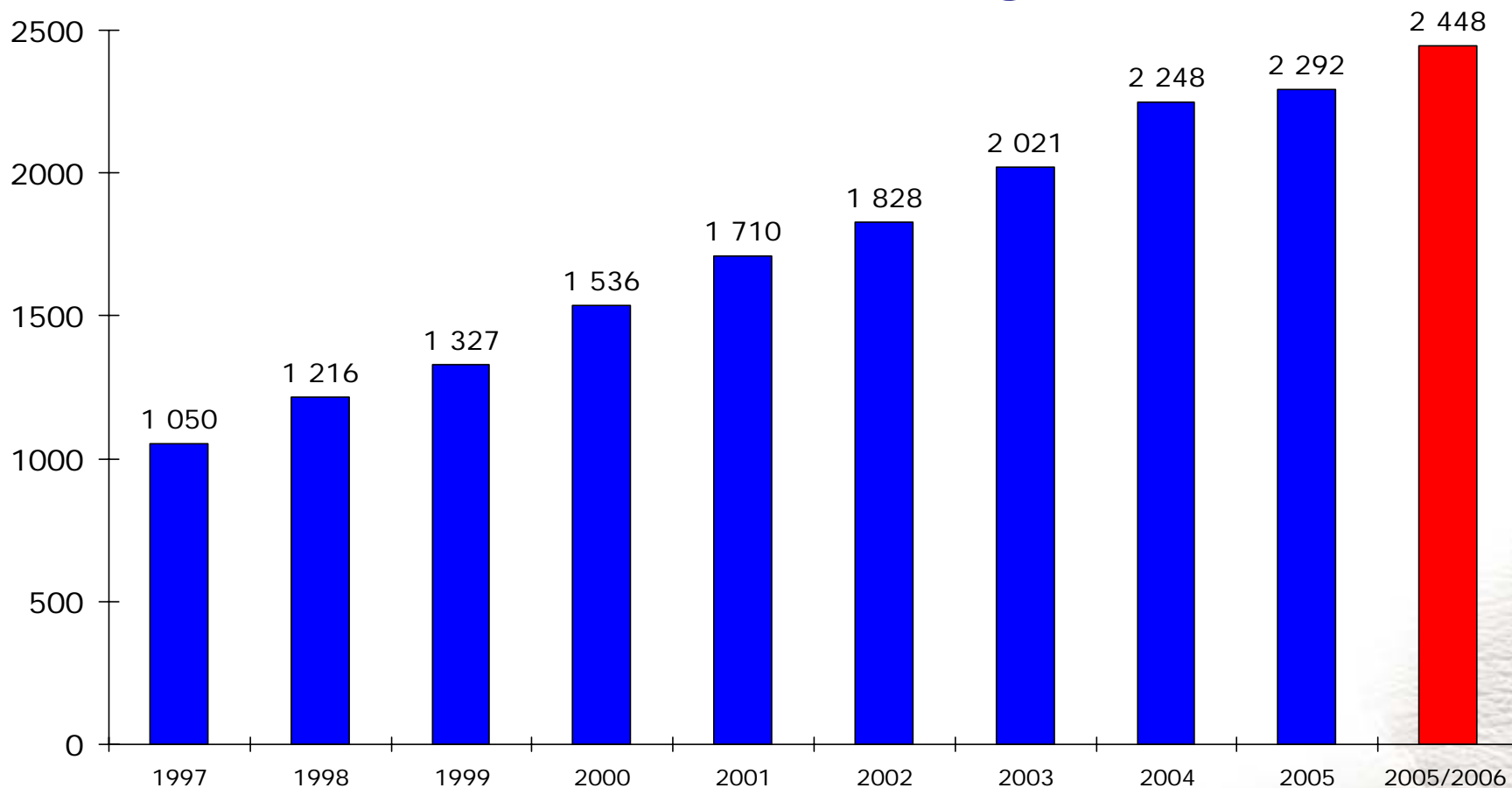


Stressless® Jazz

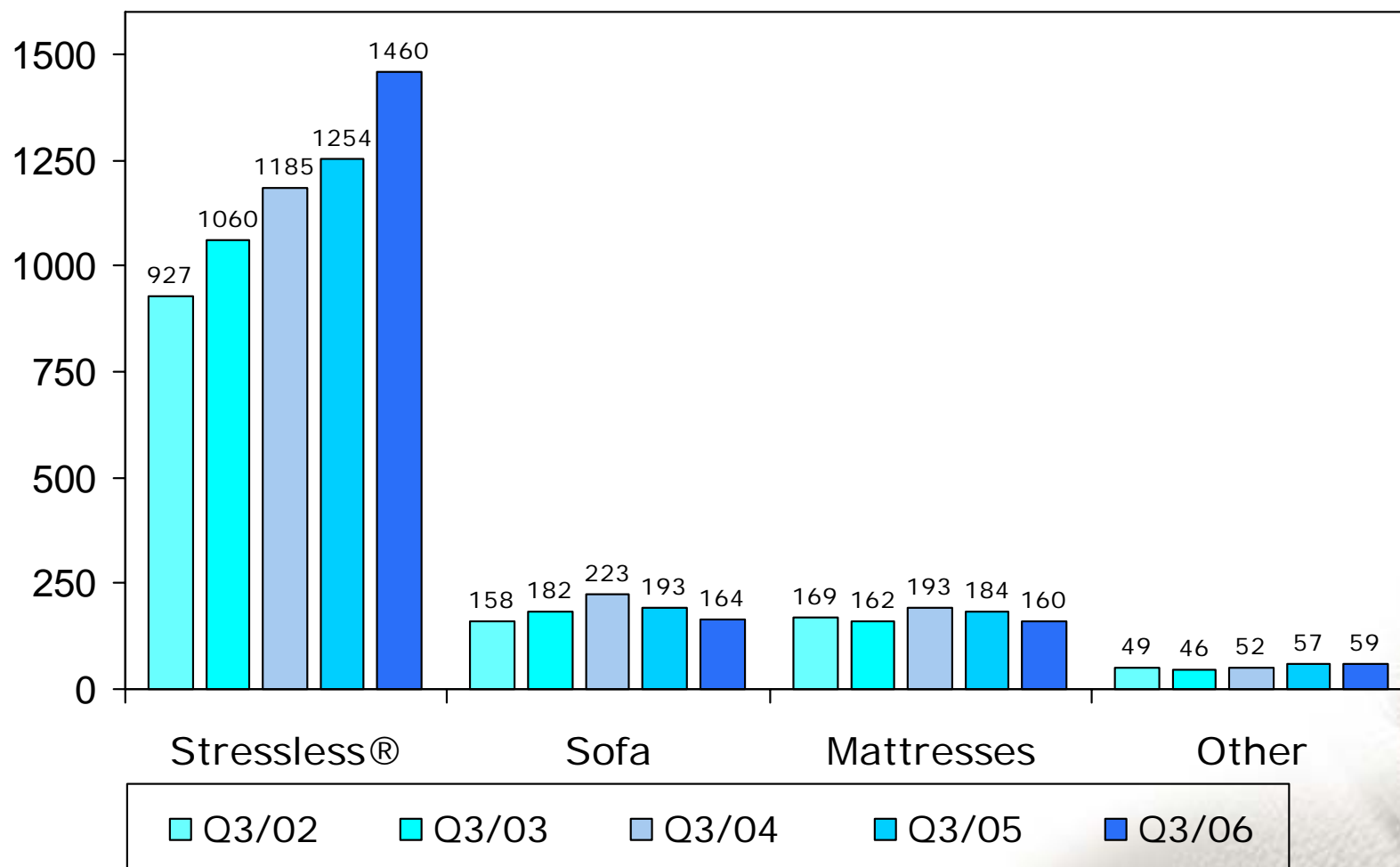
Development in Operating Revenues:



Development in Operating Revenue:

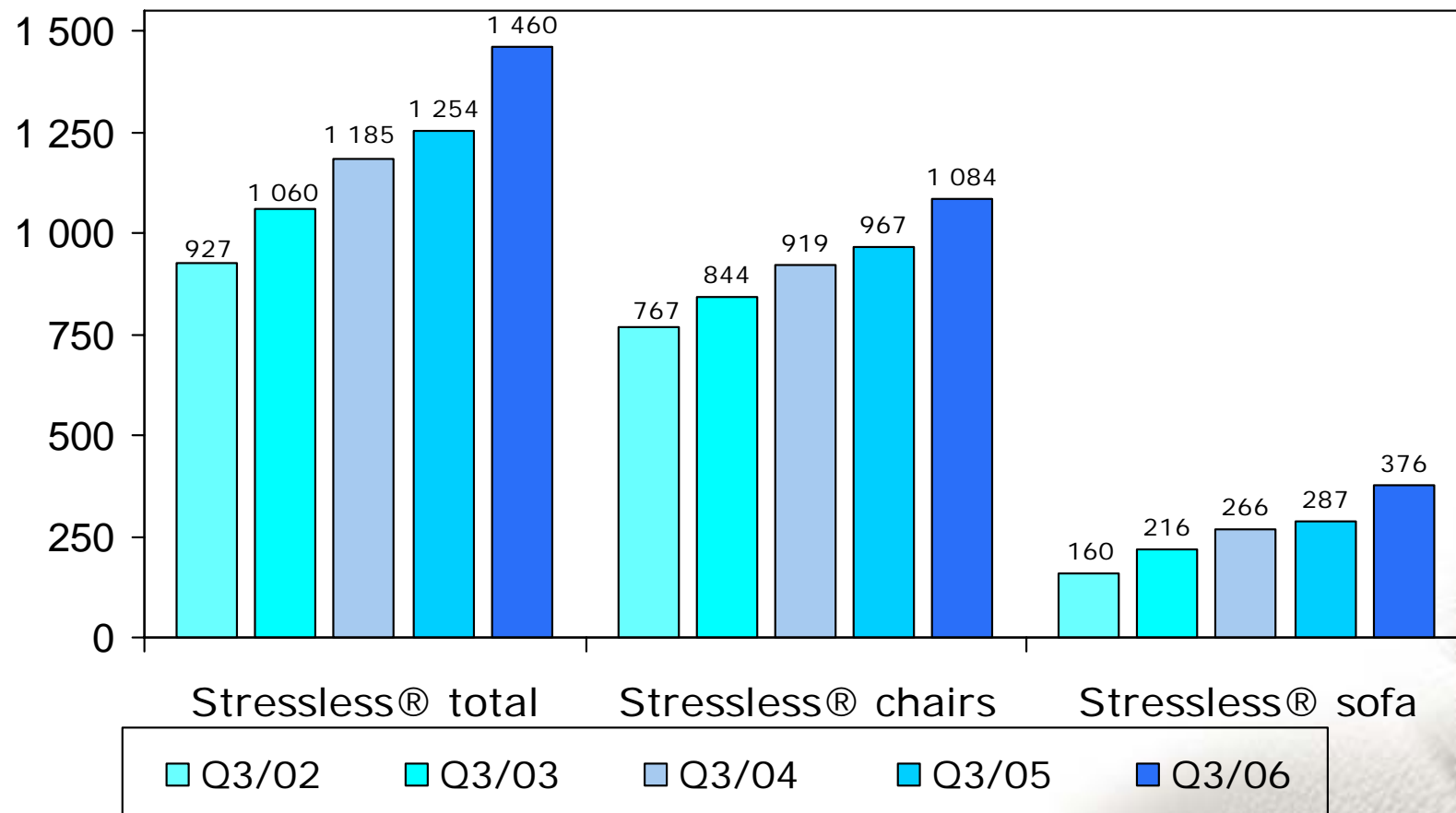


Distribution of turnover by product area (mill.NOK):

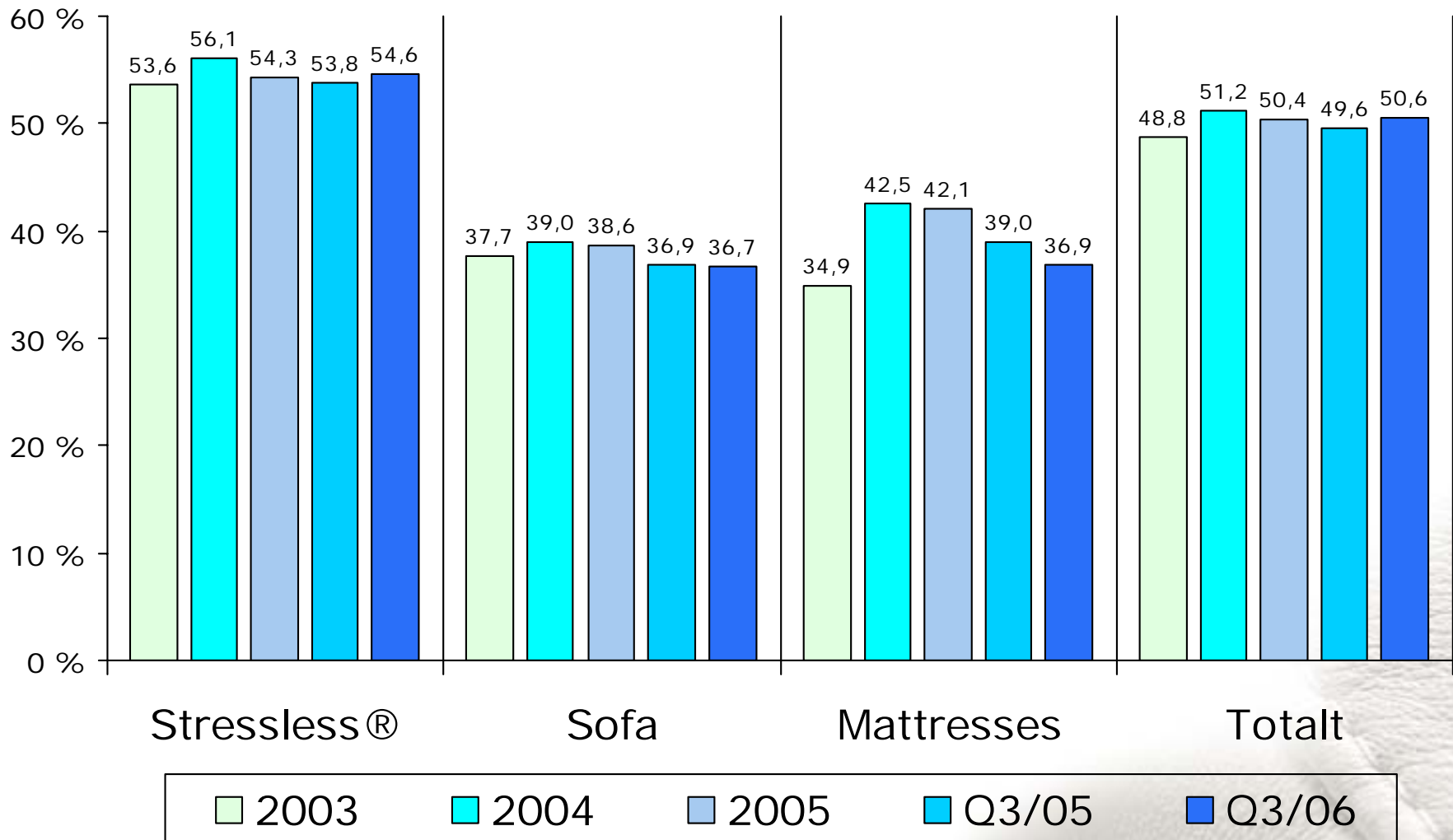


Distribution of turnover product area

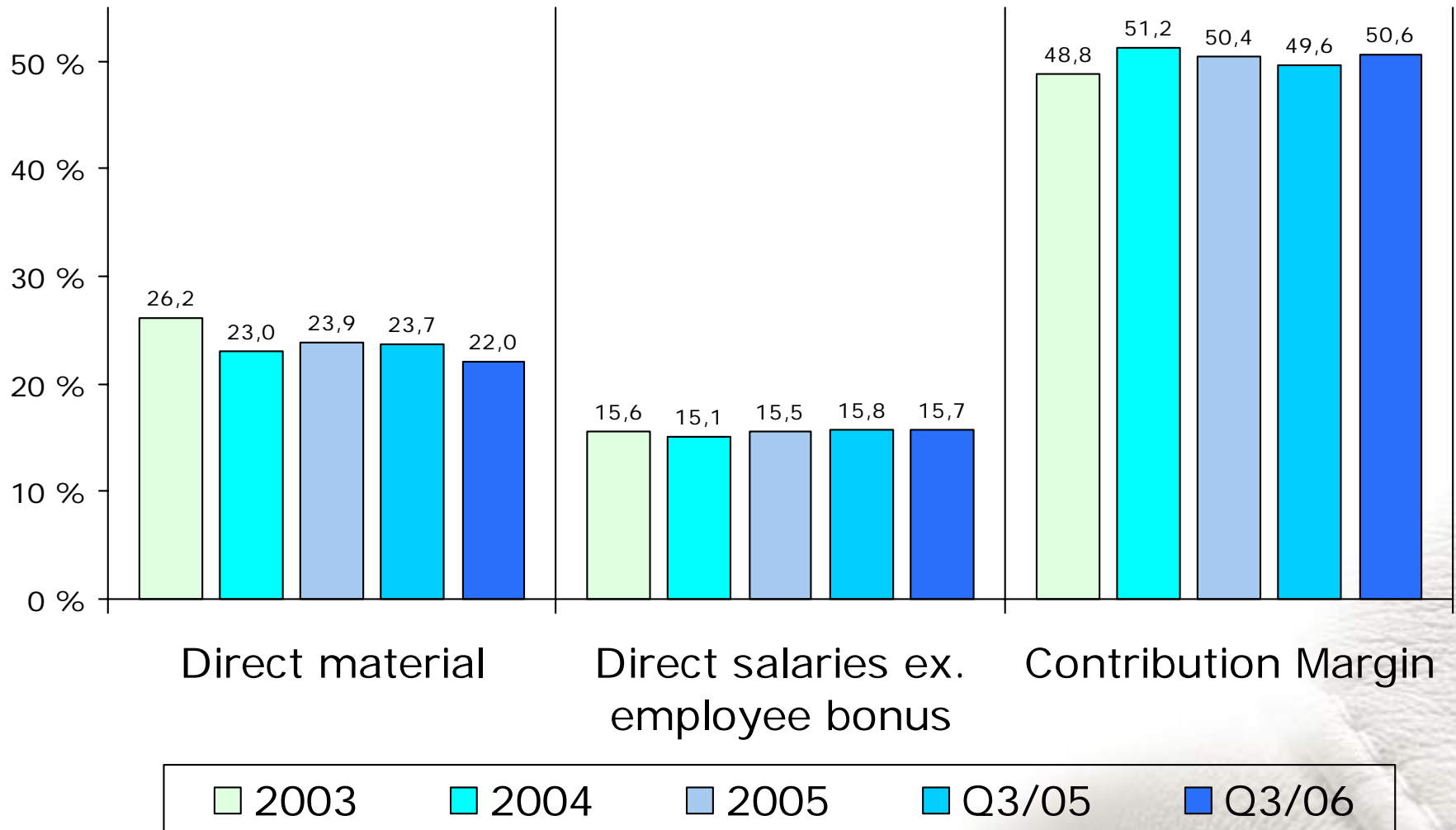
Stressless®: (Mill. NOK)



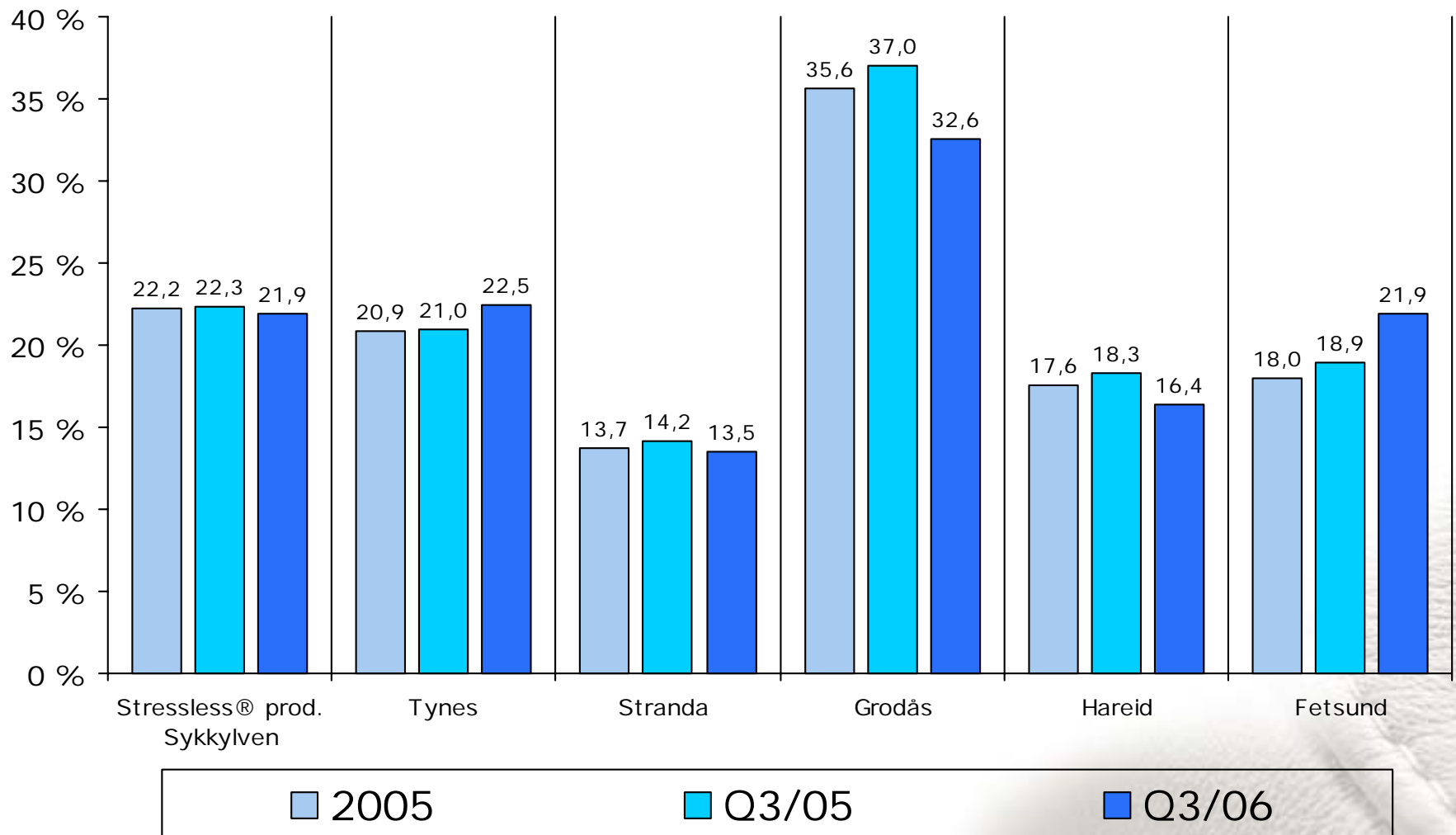
Contribution margin by product areas:



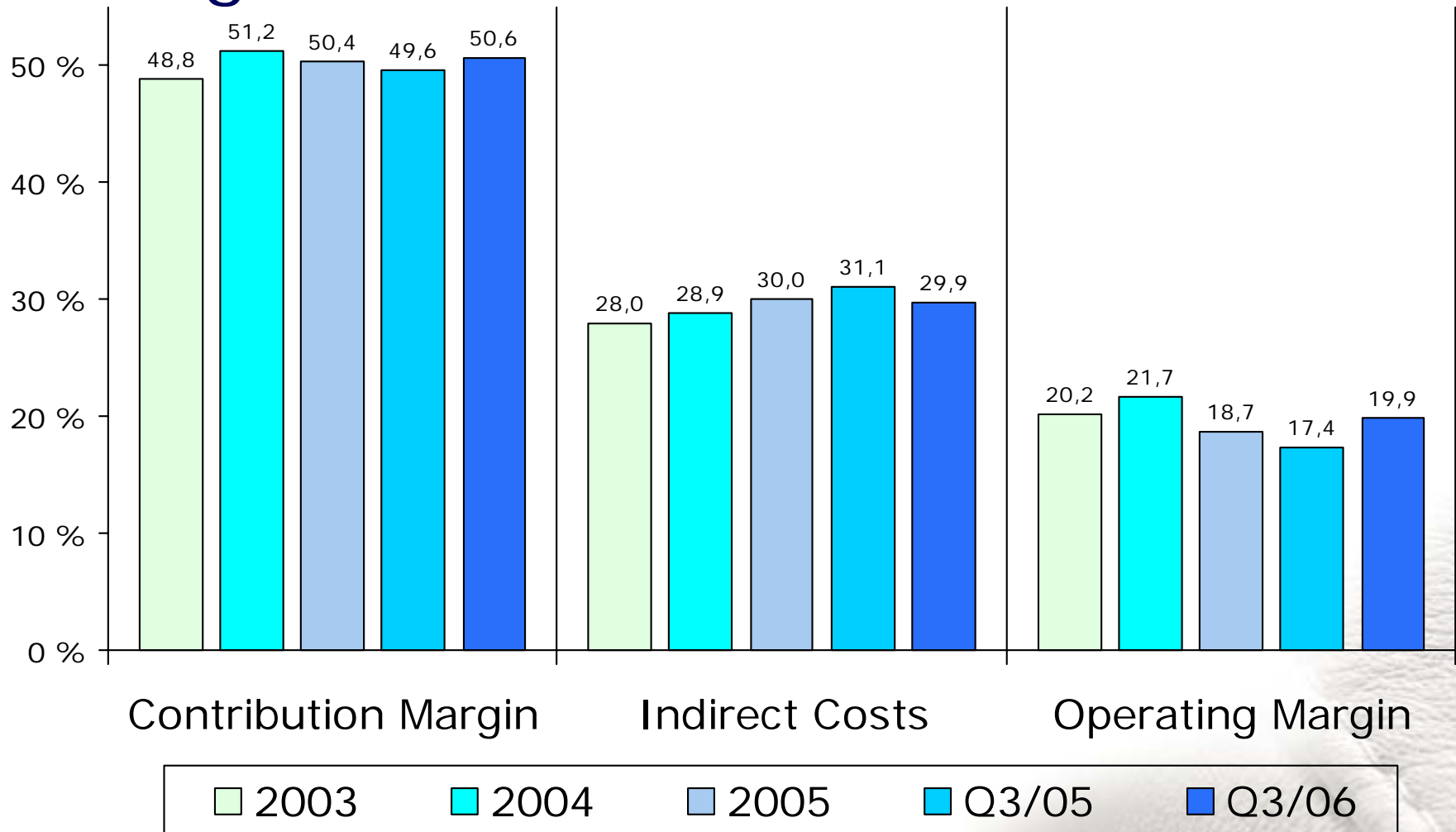
Development in relative factors:



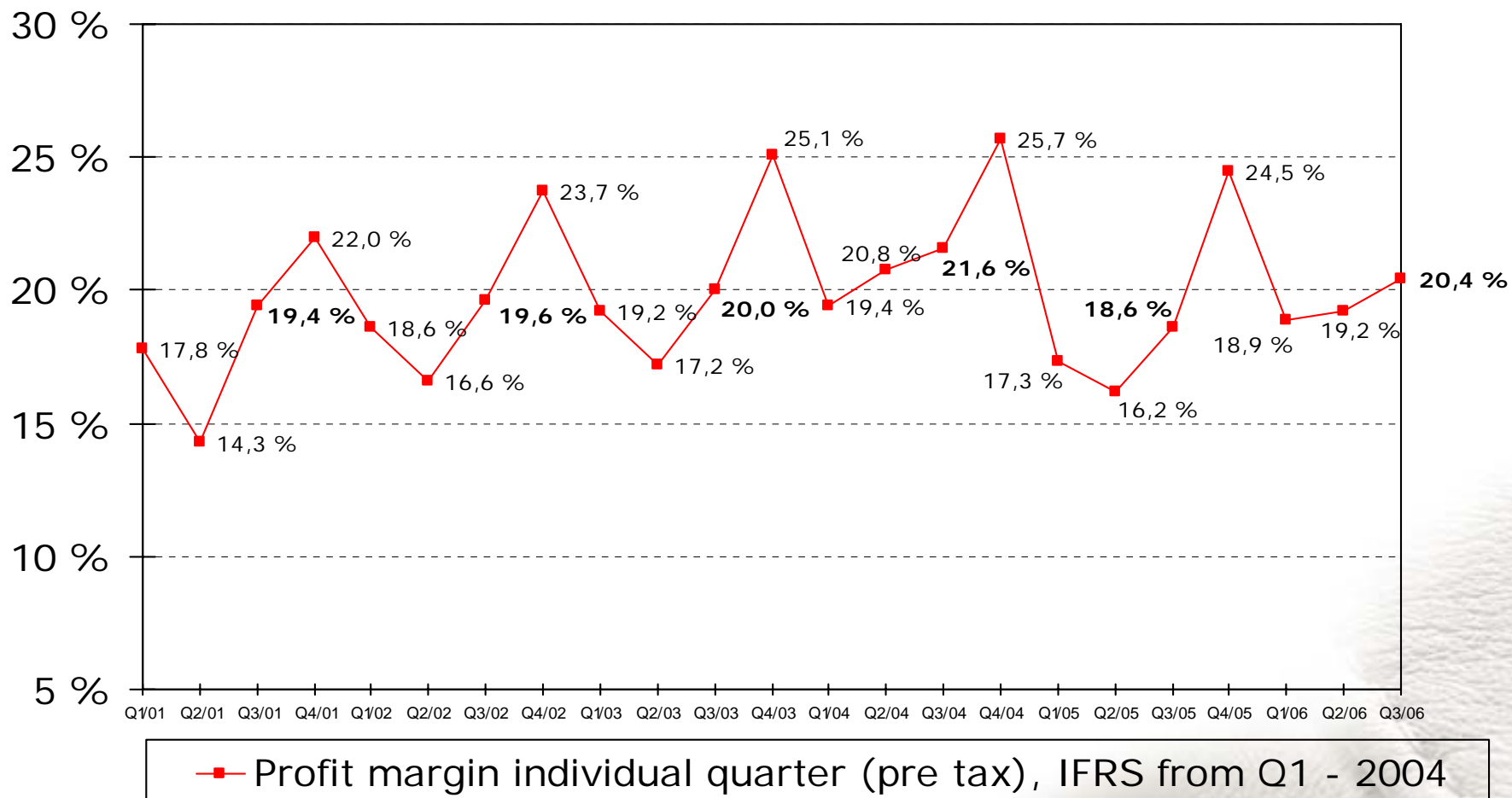
Development in direct salaries at the factories: (Based on factory price, year-end bonus not included)



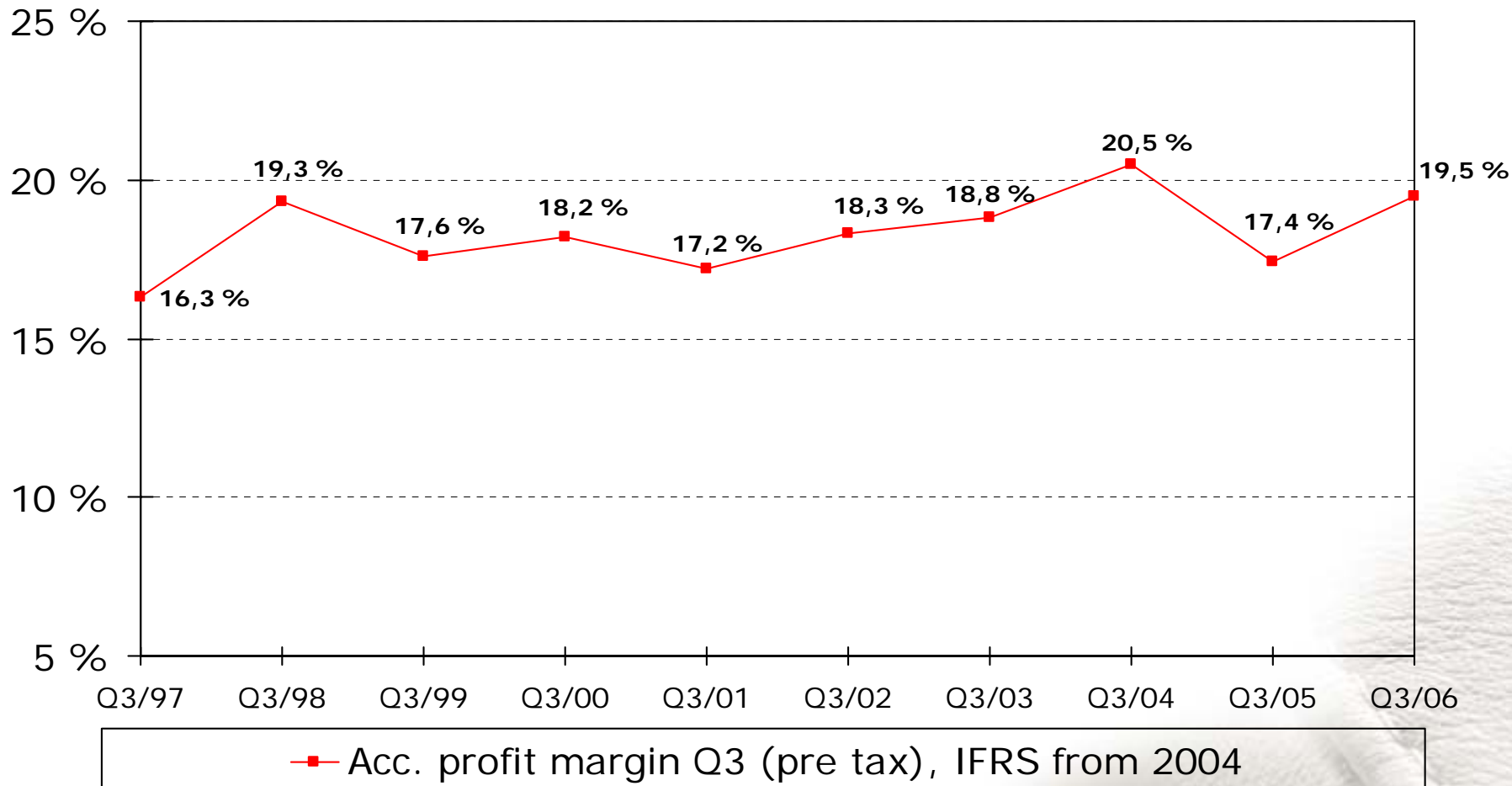
Total contribution and operating margin:



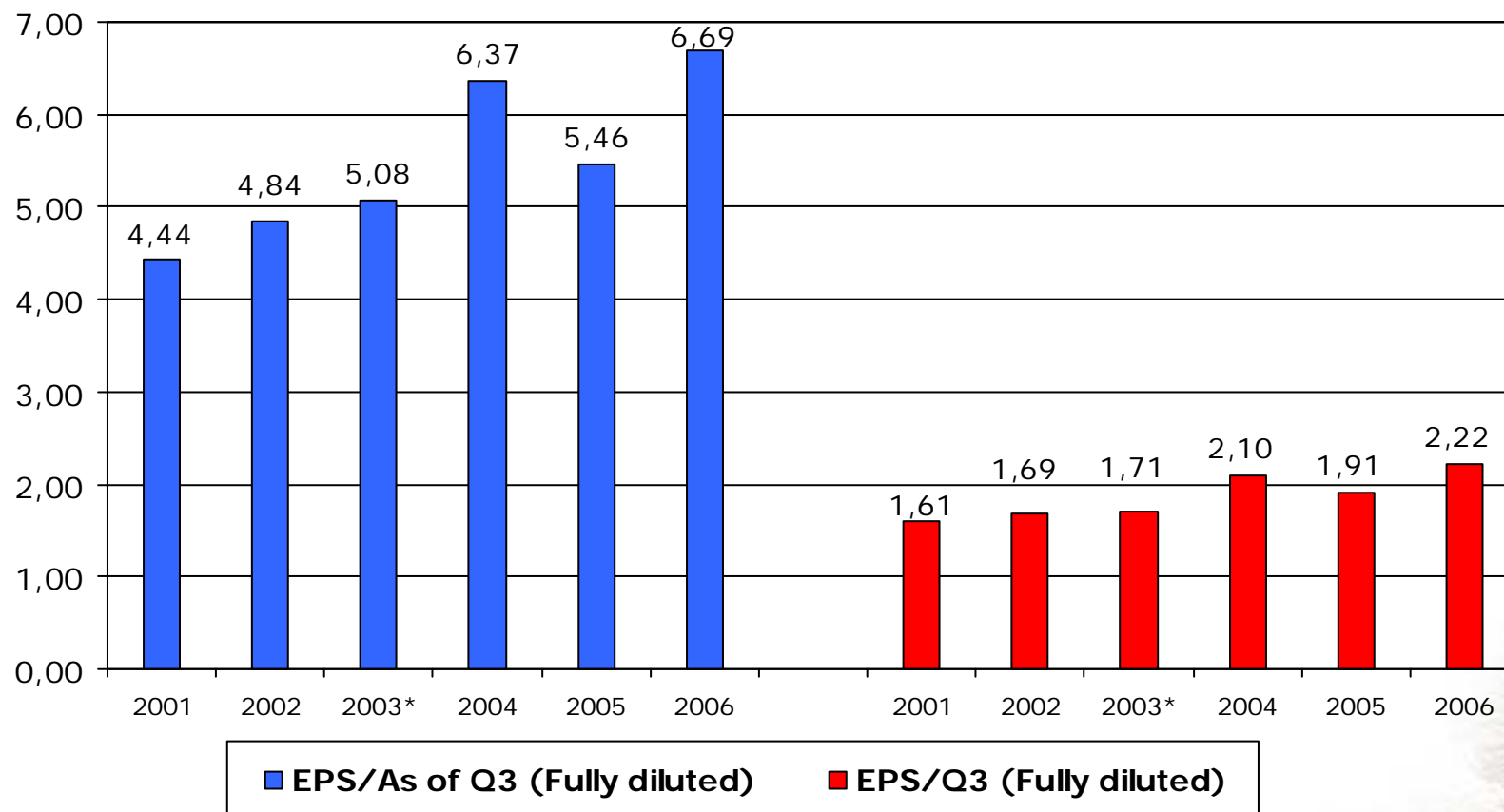
Development in Profit Margin (pre tax):



Development in Profit Margin (pre tax):



Development EPS fully diluted (Figures in NOK):



*EPS for 2003 is calculated based on the same number of shares as 2004, 2005 and 2006.

Income Statement as per (mill. NOK) :

	Q3/06		Q3/05		Changes
Operating revenues	1,844.4	100.0%	1,688.2	100.0%	9.3%
Materials	405.4	22,0%	400.8	23.7%	1.2%
Salaries and social costs	520.2	28,2%	478.4	28.3%	8.7%
Other operating expenses	481.4	26,1%	450.7	26.7%	6.8%
Depreciation	69.5	3,8%	64.8	3.8%	7.2%
Total operating costs	1,476.5	80,1%	1,394.7	82.6%	5.9%
Operating result	367.9	19,9%	293.5	17.4%	25.3%
Net financial income/expenses	-8.6	-0,5%	0.1	0.0%	
Ordinary result before taxes	359.3	19,5%	293.6	17.4%	22.4%
Calculated taxes ordinary result	113.1	6.1%	92.5	5.5%	
Ordinary result after taxes	246.2	13.3%	201.1	11.9%	22.5%
EPS	6.69		5.46		

Income Statement (mill. NOK) :

	Q3/06		Q3/05		Changes
Operating revenues	585.2	100.0%	551.9	100.0%	6.0%
Materials	120.6	20.6%	131.9	23.9%	-8.5%
Salaries and social costs	156.0	26.7%	148.8	27.0%	4.8%
Other operating expenses	160.8	27.5%	142.0	25.7%	13.2%
Depreciation	24.1	4.1%	21.6	3.9%	11.9%
Total operating costs	461.5	78.9%	444.3	80.5%	3.9%
Operating result	123.7	21.1%	107.6	19.5%	14.9%
Net financial income/expenses	-4.3	-0.7%	-4.8	-0.9%	
Ordinary result before taxes	119.4	20.4%	102.8	18.6%	16.1%
Calculated taxes ordinary result	-37.5	6.4%	-32.5	5.9%	
Ordinary result after taxes	81.9	14.0%	70.3	12.7%	16.4%
EPS	2.22		1.91		

Income Statement – 1 OCT/30 SEP (mill. NOK) :

	2006		2005		Changes
Operating revenues	2,447.7	100.0%	2,283.1	100.0%	7.2%
Materials	551.4	22.5%	541.3	23.7%	1.9%
Salaries and social costs	680.7	27.8%	631.5	27.7%	7.8%
Other operating expenses	622.1	25.4%	582.8	25.5%	6.7%
Depreciation	91.6	3.7%	84.9	3.7%	7.9%
Total operating costs	1,945.8	79.5%	1,840.5	80.6%	5.7%
Operating result	501,9	20.5%	442.6	19.4%	13.4%
Net financial income/expenses	5.3	0.2%	4.1	0.2%	
Ordinary result before taxes	507.2	20.7%	446.7	19.6%	13.5%
Calculated taxes ordinary result	-158.9	6.5%	-145.3	6.4%	
Ordinary result after taxes	348.3	14.2%	301.4	13.2%	15.6%
EPS	9.46		8.18		

Balance Sheet (mill. NOK) :

	Q3/06	Q3/05	CHANGES
Total Long Term Assets	800.7	797.5	0.4%
Inventories	233.6	202.6	15.3%
Trade Debtors	367.1	349.6	5.0%
Other Current Assets	34.7	32.4	7.1%
Value of forward contracts	9.0	128.1	-93.0%
Cash and Bank Deposits	183.6	109.5	67.7%
Total Current Assets	828.0	822.2	0.7%
TOTAL ASSETS	1,628.7	1,619.7	0.6%
Total Equity	1,091.9	1,092.5	-0.1%
Provisions and Commitments	17.8	52.6	-66.2%
Long Term Liabilities (interest)	48.9	49.1	-0.4%
Trade Creditors	103.5	110.7	-6.5%
Taxes, VAT and national insurance	148.2	142.0	4.4%
Other current liabilities	218.4	172.8	26.4%
Total Liabilities	536.8	527.2	1.8%
TOTAL EQUITY AND LIABILITIES	1,628.7	1,619.7	0.6%

Balance Sheet (mill. NOK) :

	Q3/06	H1/06	CHANGES
Total Long Term Assets	800.7	805.6	-4.9
Inventories	233.6	243.9	-10.3
Trade Debtors	367.1	390.6	-23.5
Other Current Assets	34.7	40.0	-5.3
Value of forward contracts	9.0	80.1	-71.1
Cash and Bank Deposits	183.6	33.4	150.2
Total Current Assets	828.0	788.0	40.0
TOTAL ASSETS	1,628.7	1,593.6	35.1
Total Equity	1,091.9	1,063.6	28.3
Provisions and Commitments	17.8	41.0	-23.2
Long Term Liabilities (interest)	48.9	46.8	2.1
Trade Creditors	103.5	91.1	12.4
Taxes, VAT and national insurance	148.2	140.3	7.9
Other current liabilities	218.4	210.8	7.6
Total Liabilities	536.8	530.0	6.8
TOTAL EQUITY AND LIABILITIES	1,628.7	1,593.6	35.1

EQUITY

	Q3/06	Q3/05	2005
EQUITY AT START OF PERIOD	1,168.2	1,162.8	1,162.8
Profit of the year	246.2	201.1	303.2
Dividend	-276.2	-276.2	-276.2
Dividende own shares	-	-	-
Purchase of own shares	-7.1	-13.8	-13.8
Sale of own shares	17.2	23.6	23.6
Translation differences and other	4.5	3.5	2.1
Change value of forward contracts	-60.9	-8.5	-33.5
EQUITY AT END OF PERIOD	1,091.9	1,092.5	1,168.2

Development in cash-flow and bank deposits (Mill.NOK):

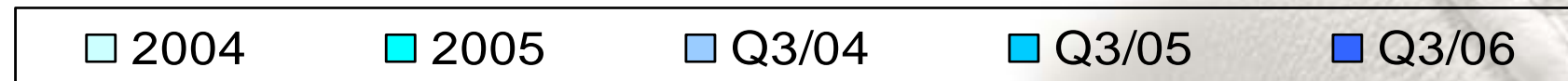
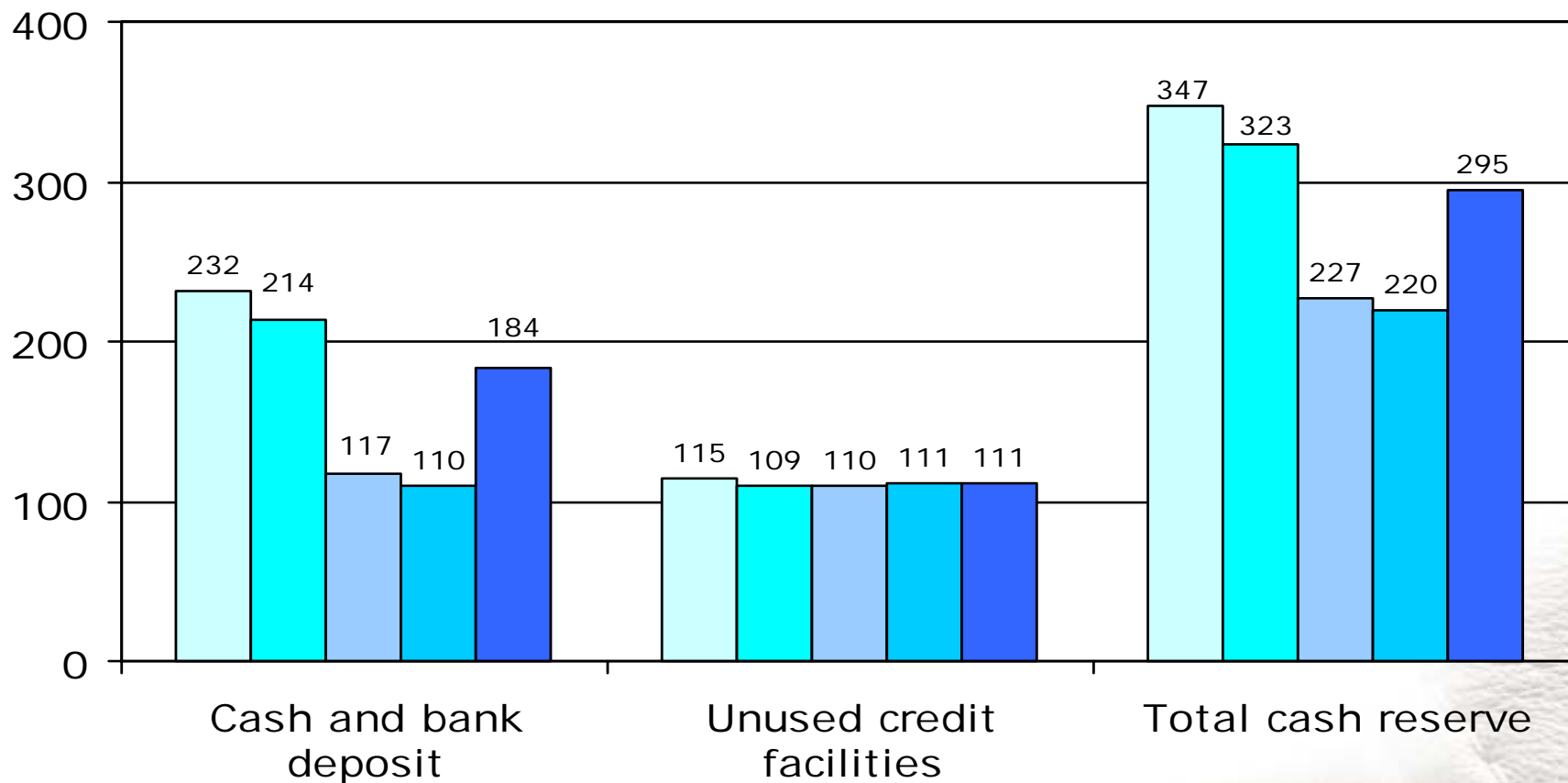
	Q3/06	Q3/05	2005	2004
Net cash flow from:				
Operating activities	296.8	258.0	376.4	389.7
Investing activities	-60.5	-94.9	-129.1	-115.1
Financing activities	-266.1	-286.1	-266.4	-235.7
Net change in cash and cash equivalents	-29.8	-123.0	-19.1	38.9
Cash and cash equivalents at the beginning of period	213.4	232.5	232.5	193.6
Cash and cash equivalents at the end of period	183.6	109.5	213.4	232.5

Development in Total Capital, Net-working Capital and Equity (mill. NOK):

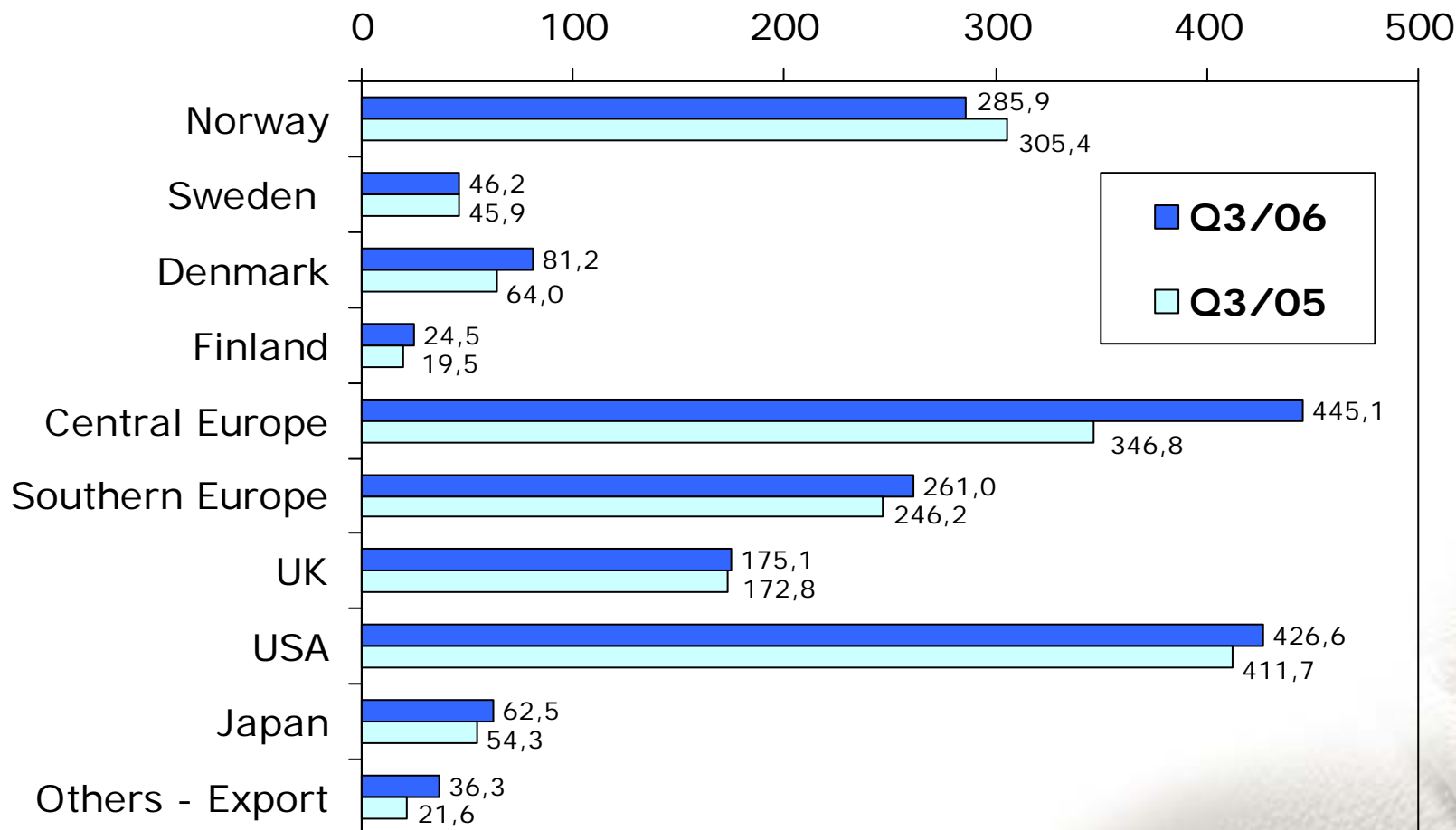
	Q3/06	Q3/05	2005	2004	2004 NGAAP	2003 NGAAP
Total capital	1,628.7	1,619.7	1,676.6	1,646.0	1,520.5	1,387.6
Net-working capital*	348.9	268.6	359.6	359.9	98.3	-134.3
Equity	1,091.9	1,092.5	1,168.2	1,162.8	803.0	534.1
Equity ratio	67.0%	67.5%	69.7%	70.6%	52.8%	38.5%

*Not including market value of forward contracts.

Cash Reserve (million NOK):



Development in turnover per market (million NOK)



Development in turnover per market (million NOK)

	Changes 05 – 06	Q3/06	3Q/05	3Q/04	3Q/03 NGAAP
Norway	-6.4%	285.9	305.4	320.7	286.7
Sweden	0.6%	46.2	45.9	47.0	52.2
Denmark	26.8%	81.2	64.0	62.7	58.4
Finland	25.8%	24.5	19.5	19.2	19.4
Central - Europe	28.3%	445.1	346.8	330.4	279.0
Southern - Europe	6.0%	261.0	246.2	244.6	223.3
UK	1.4%	175.1	172.8	172.8	157.5
USA	3.6%	426.6	411.7	390.9	305.7
Japan	15.2%	62.5	54.3	38.9	50.4
Others - Export	67.9%	36.3	21.6	25.3	17.7
Total	9.3%	1,844.4	1,688.2	1,652.5	1,450.3

Coming events:

- 15 February announcement of Q4/06 result
- 16 February presentation of Q4/06 result
- 10 May announcement of Q1/07 result and Ordinary General Assembly
- 11 May presentation of Q1/07 result
- 14 August announcement of Q2/07 result
- 15 August presentation of Q2/07 result
- 12 November announcement of Q3/07 result
- 13 November presentation of Q3/07 result

Questions?

Largest shareholders (01/11/2006)

1. Folketrygdfondet, NOR	8.88%
2. State Street Bank & Clients, USA	7.75%
3. J. P. Morgan Chase Bank, GBR	6.79%
4. Oko Osuuspankkien KE Corp. Actions, FIN	4.20%
5. Skandinaviska Enskilda, SWE	4.09%
6. Bank of New York, USA	3.30%
7. Oslo Pensjonsforsikring, NOR	2.99%
8. GMO Foreign Fonds, USA	2.86%
9. Berit Ekornes Unhjem, NOR	2.81%
10. J. P. Morgan Chase Bank, GBR	2.63%
Other shareholders approx. 2.881	53.70%

Proportion:	Norwegian shareholders	39.6%
	Foreign shareholders	60.4%

Board of Directors

- Olav Kjell Holtan
- Berit Svendsen
- Jens P. Ekornes
- Torger Reve
- Carl Graff-Wang

Employee Representatives:

- Arnstein Johannesen
- Tone Helen Hanken
- Ragna Skarshaug

Group Management

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- Marketing Director
Runar Haugen
- International Marketing Director
Svein Lunde